

EXPLORING COLLABORATIVE NETWORKED ORGANISATIONS IN ECOLEAD

Mitja Jermol based on Luis M. Camarinha-Matos



OUTLINE OF THE TALK

- Aim Philosophy
- Context
- Why ECOLEAD?
 - Aim
 - Goal
 - Key results
 - Structure, partnership,
- Progress and results
- Critical assessment



VISION AND STRATEGIC GOAL

In ten years, in response to fast changing market conditions, most enterprises and specially SMEs will be part of some sustainable collaborative networks that will act as breeding environments for the formation of dynamic virtual organizations.

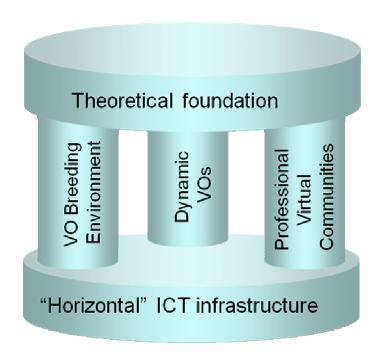
ECOLEAD aims at creating the necessary strong foundations and mechanisms for establishing the most advanced collaborative and network-based industry society in Europe.

European Collaborative networked Organisations Leadership Initieative



HOLISTIC APPROACH

Preventing the limitations of fragmented research ...



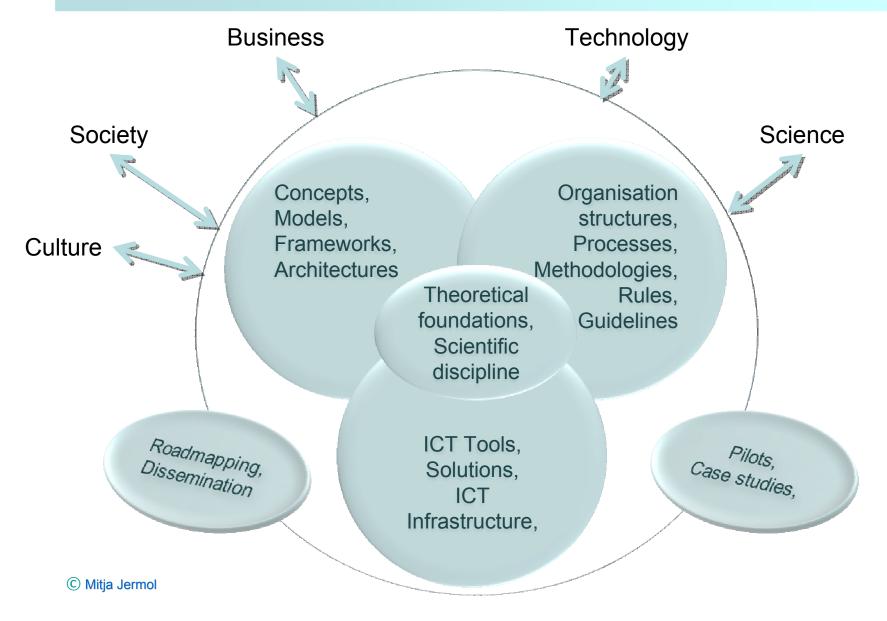
A holistic approach combining:

- Breeding environments
- Management of (dynamic) VOs
- Professional Virtual Communities
- Horizontal Infrastructures for collaboration
- Theoretical foundation

towards the establishment of collaborative networks as a new scientific discipline

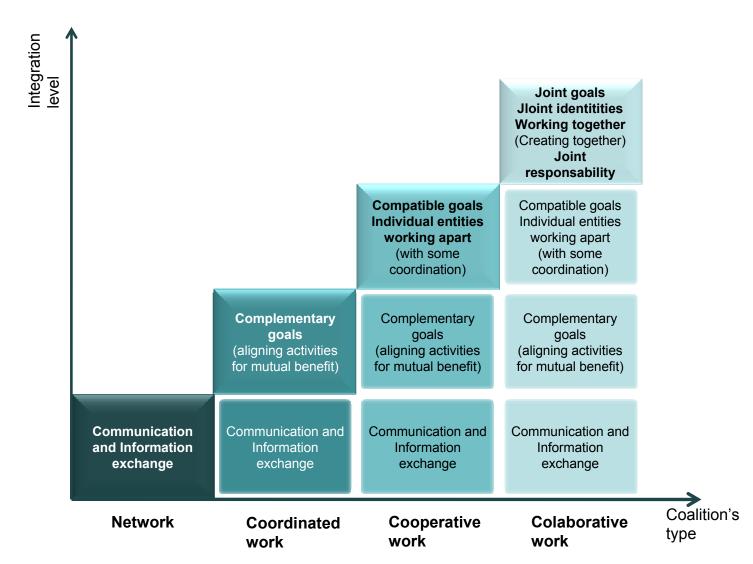


HOLISTIC APPROACH



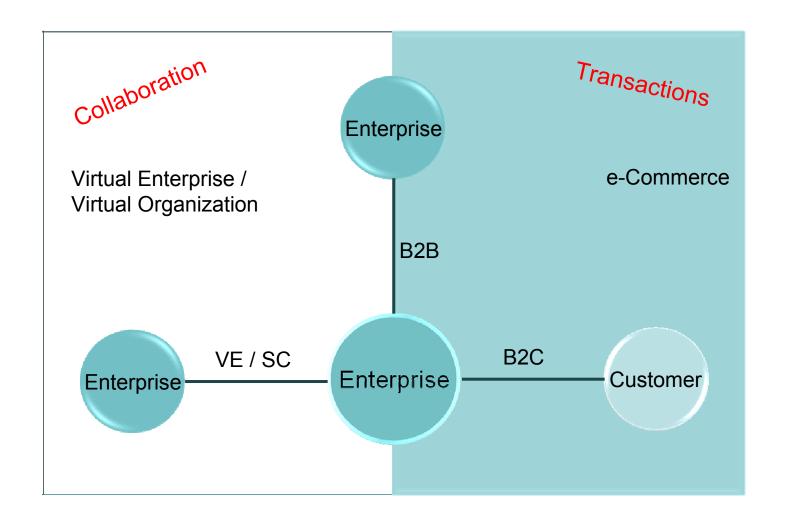


NOTION OF COLLABORATION





COLLABORATION VS TRANSACTIONS





COLLABORATION

Network intelligence

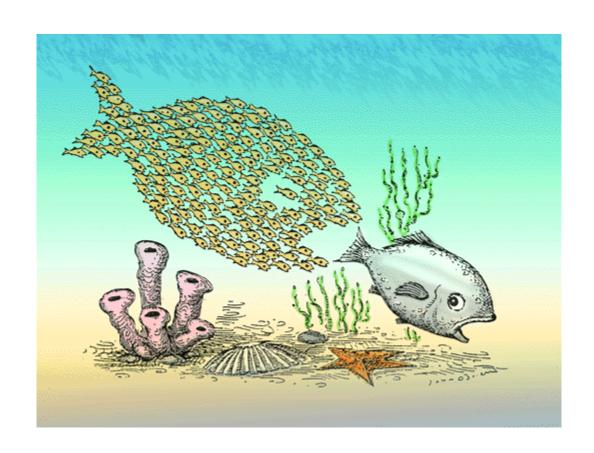
- from Egoism to Altruism
- from Self to Group
- from Taking to Sharing



Is the society ready for collaboration?



COLLABORATION





FOCUSING

Business opportunity (Collaboration opportunity)

Market turbulence

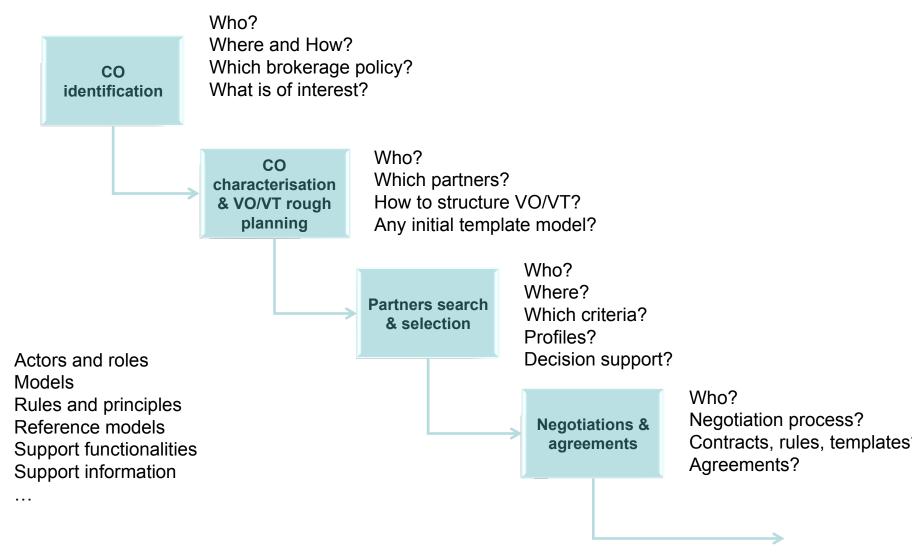
Short window of opportunity organisation

Fast configuration of a temporary consortium well suited to the market needs

Successful & Effective collaboration

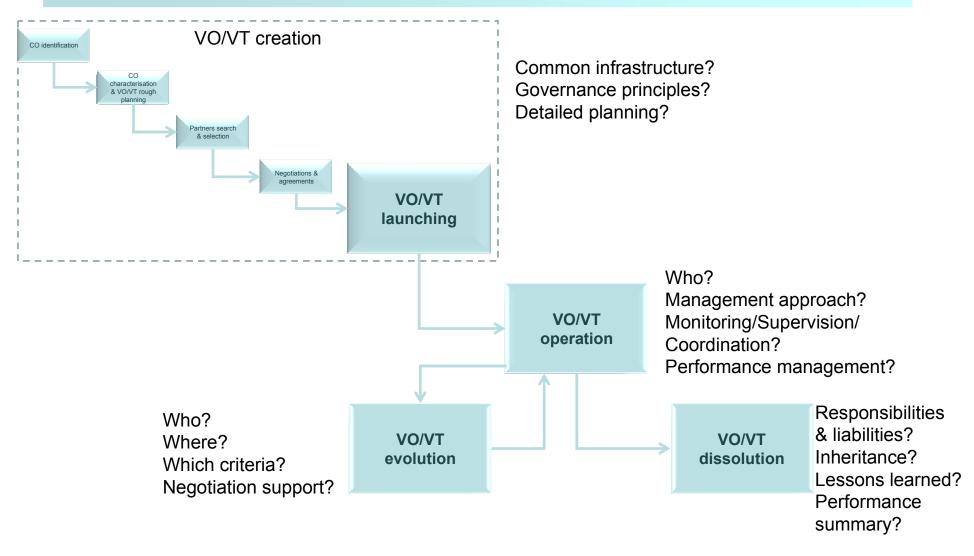


FROM CO TO SUCCESSFUL COLLABORATION



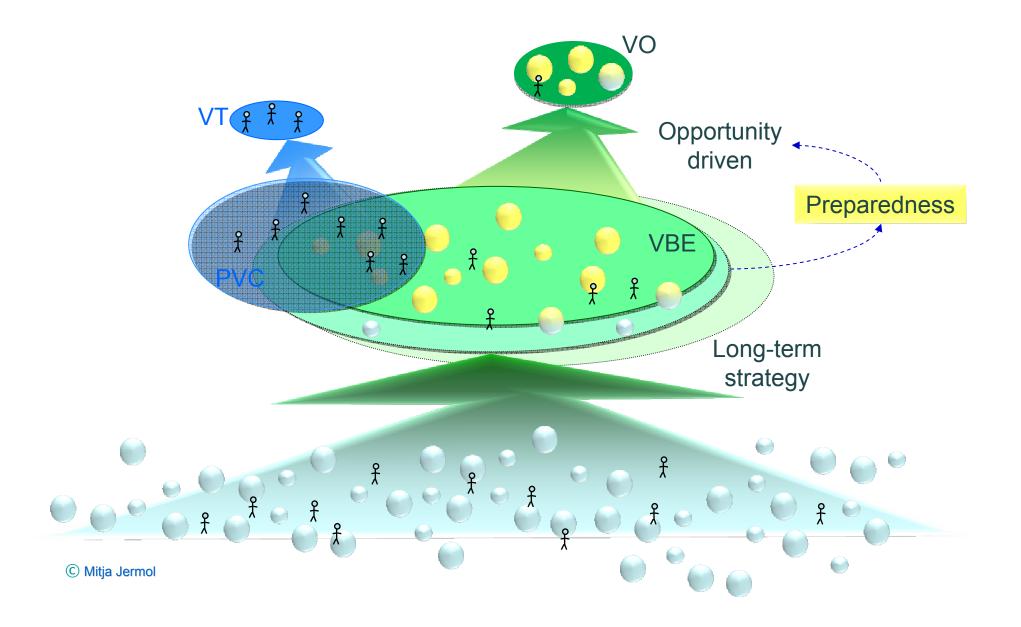


FROM CO TO SUCCESSFUL COLLABORATION II





ECOLEAD FOCUS AREAS





ECOLEAD FOCUS AREAS II

VBE

 Intended to increase the level of preparedness of organizations to participate in (dynamic) Vos

VOM

Support (dynamic) VOs through their life cycle

PVC

Putting the focus on human collaboration and corresponding value creation

TF

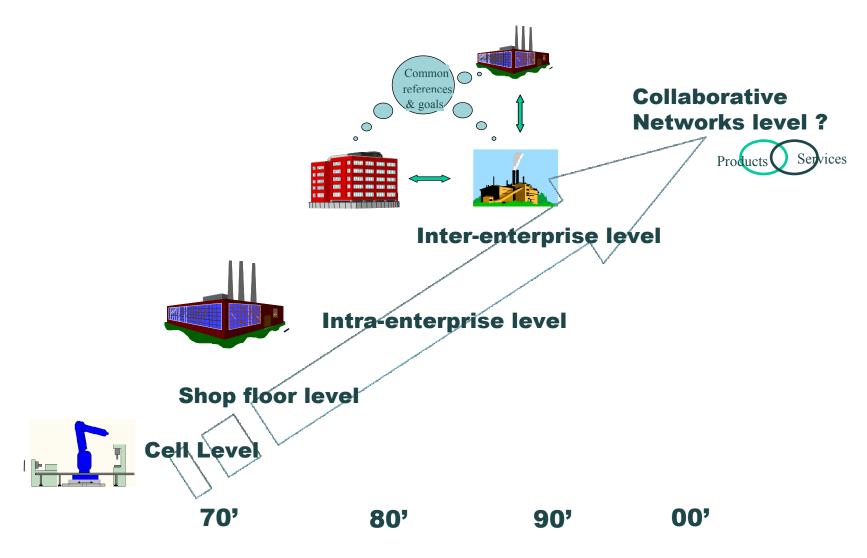
 The theoretical foundation shall provide the basis for technologyindependent understanding of the area and its phenomena.

ICT-I

 The existence of an invisible, low-cost ICT infrastructure is a precondition for the establishment of truly dynamic collaborative networks.

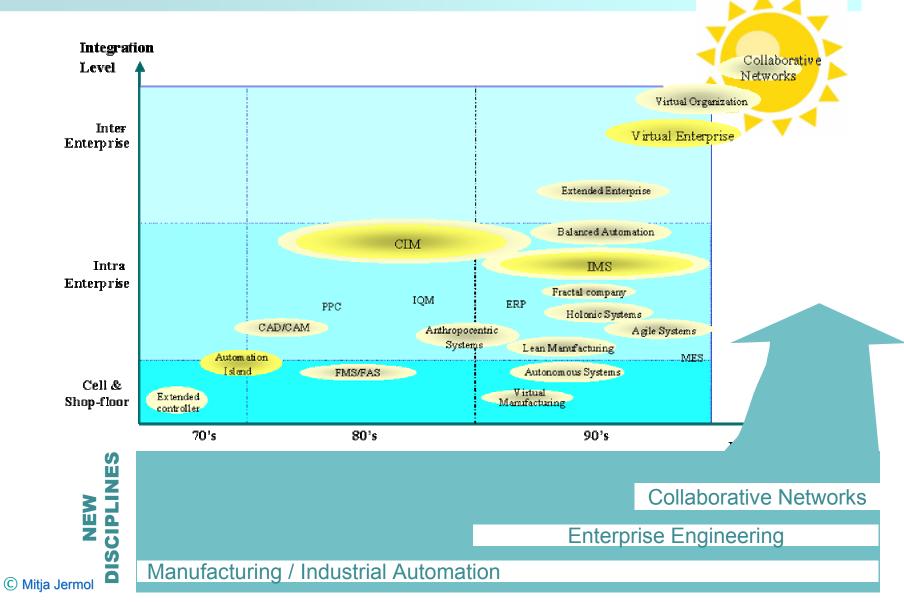


INDUSTRY CONCEPTS CONTEXT







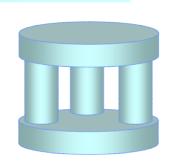




RESEARCH CONTEXT

Business ecosystem

Collaborative networked organization



E-Business

Breeding environment

Virtual lab

Virtual organization

Virtual enterprise

Professional virtual community

Virtual team

Virtual community

Extended enterprise

Community of practice

Supply chain



A LARGE "HISTORY" OF VE/VO PROJECTS











programs

VE (Past)

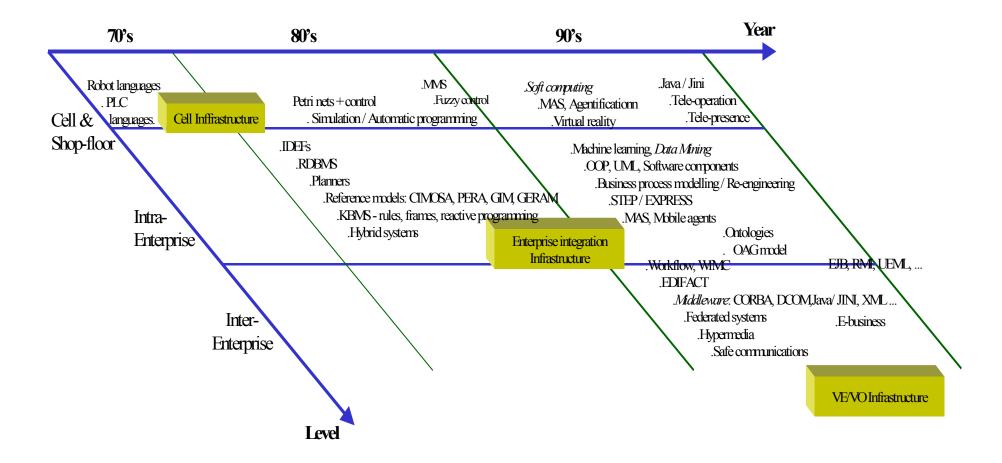
CE-NET **CHAMAN COBIP COVE COWORK DELPHI ELSEwise EVENT** FREE **GLOBEMAN 21 ICAS** LogSME MARVEL OUS **MASSYVE PLENT** PRODNET II SCM+ **SPARS** VEGA **VENTO VIRTEC** X-CITTIC

Virtual Organizations **BIDSAVER Business Architect ECAMP JASMINE STARFISH eLEGAL VIVA** SOSS E-ARBITRATION-T **ENTER AESOP B-MAN** MARKET MAKER **OBELIX PLEXUS GLOBEMEN**

Accompanying	Supply Chain
Measures	Management
THINKcreative	ADRENALIN
VOSTER	APM
CE-NET II	CHAINFEED
ALIVE	DAMASCOS
VOSTER	CO-OPERATE
UEML	SMARTISAN
VOmap	Others
Collaboration	SMART
EXTERNAL	SMARTCAST
ECOLNET	PATTERNS
E-COLLEG	SOL-EU-NET
DYCONET	DISRUPT IT
WHALES	& more
SCOOP	
	TAIACADE
LENSIS	TeleCARE FETISH-ETF



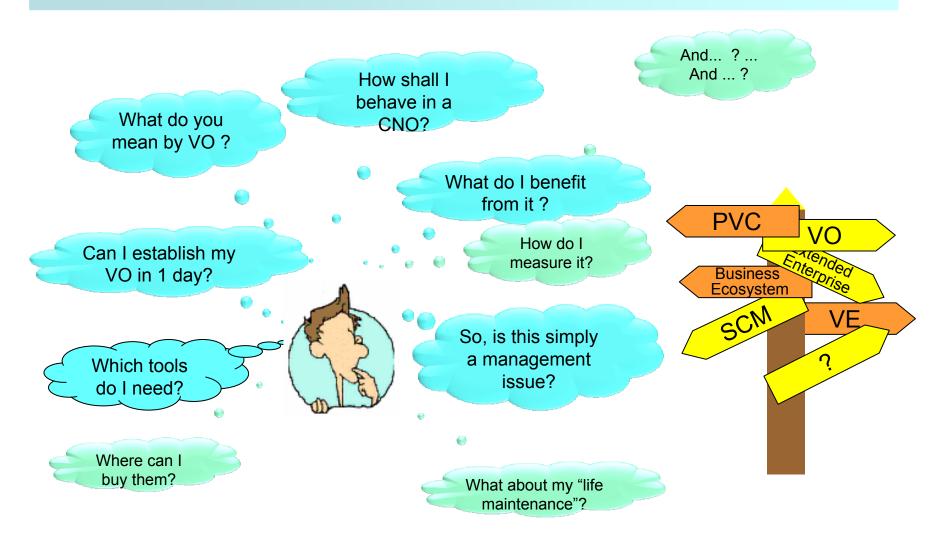
TECHNOLOGICAL CONTEXT



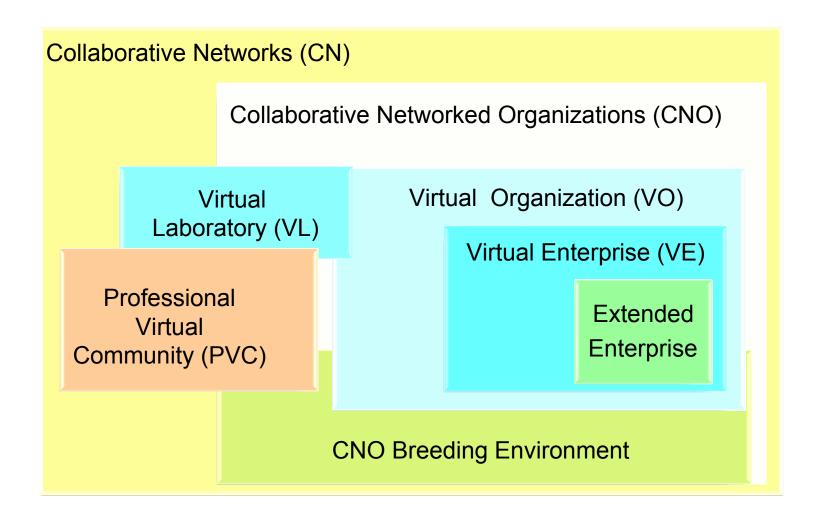
Widening scope ... Multiplication of tools



SOCIAL CONTEXT



WHAT WE UNDERSTAND BY CNO?





WHAT WE UNDERSTAND BY CNO?

Network ...

Constituted by a **variety of entities** (e.g. organizations and people) that are:

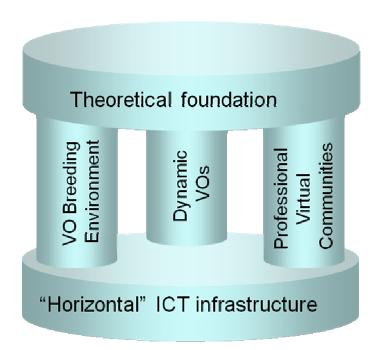
- largely **autonomous**
- geographically distributed
- heterogeneous in terms of their: operating environment, culture, social capital and goals

Nevertheless these entities collaborate to better achieve common or compatible goals

The collaborative interactions are supported by a **computer network**.

Unlike other networks, in CNO collaboration is an **intentional property**that derives from the **shared belief** that
together the network members can achieve goals
that would not be possible
or would have a higher cost if attempted by them individually

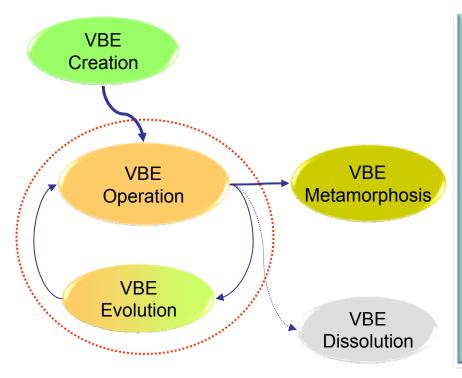






VO BREADING ENVIRONMENTS

The **operating principles** of VO breeding environments are understood and formalized, the **framework** and **services** to support the **full life cycle** of the collaborative networks are developed in a generic way but coping with different specificities and SME needs



Results:

VBE reference framework

- Entities, structure, roles, behavior

Competencies management

Ontology evolution

Trust management support

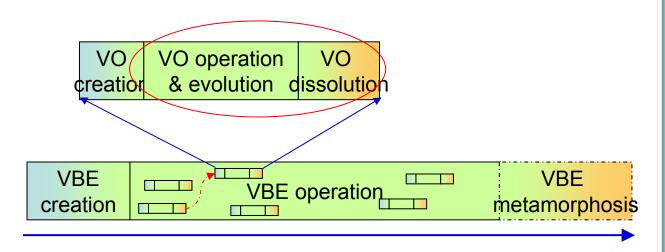
VO creation framework

VBE management tools



VO MANAGEMENT

Well-defined **business models** and **tools** for systematic **VO management** (planning, control, organization and leadership), taking into account the **social mechanisms** in multi-interest collaboration networks, as well as the **transitional nature** of VO.



Results:

Dimensions:

- 1) Behavior / processes
- 2) Resources / assets
- 3) Dynamics

Structure, actors, roles Network-centric models

Performance indicators & supervision

Value systems
Business models

Support tools

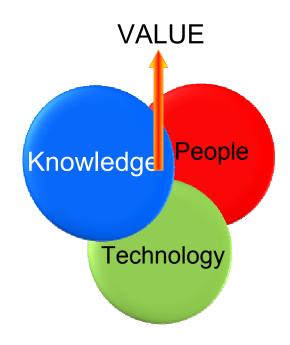
Time

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PROFESSIONAL VIRTUAL COMMUNITIES

The **human centered** management and exploitation of **knowledge** and **value creation** are leveraged by well-supported Professional Virtual Communities (PVC), which are synergistically integrated in the business ecosystem.



Results:

Organizational forms Behavior, roles, rules Skills & competencies Support institutions

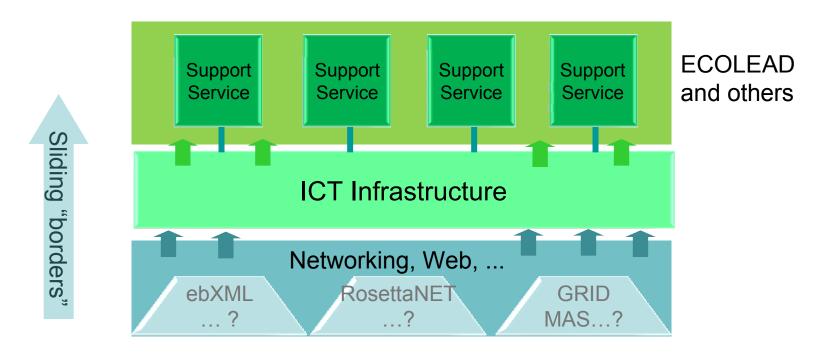
Value systems
Benefits, performance, ...
Business models

Collaboration platform & tools



ICT INFRASTRUCTURE FOR COLLABORATION

The ICT infrastructure will be developed as an **open**, **transparent**, **easy to use**, and **affordable enabler** of **collaborative behaviors** in networked organizations.





Intermmediate support for collaboration Technology "independence" and prototyping Require specific business models



THEORETICAL FOUNDATION

Understand and model the principles of collaboration, emerging behavior and self-organization in **collaborative networks**

Modeling foundation

Reference models of CNOs

New scientific discipline: Collaborative Networks

A discipline of **collaborative networks** shall focus on the structure, behavior, and evolving dynamics of networks of autonomous entities that collaborate to better achieve common or compatible goals



DEMONSTRATION & IMPACT CREATION

Pilot validation of models and tools in front-runner collaborative networks of SMEs

Achieve a **robust framework** for the successful take up and exploitation of project results

Multipliers base & collaboration synergies

Publications in **high quality channels**

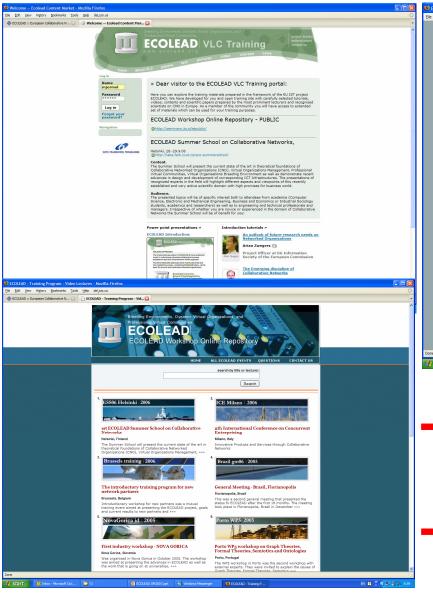


TRAINING

- Creation of a Virtual Learning Community for knowledge sharing
- Reference curricula for CNO
- High quality training content
- Training events traditional, ICT based, combined



VIRTUAL LEARNING COMMUNITY



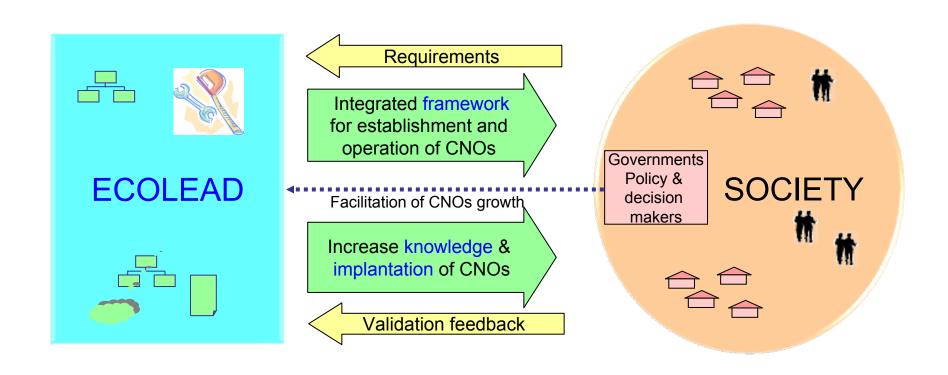


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- http://videolectures.net/ecolead/

STRATEGIC & Business models for collaborative infrastructures Value system and metrics for VO breeding environments **KEY RESULTS Business models** guidelines VO operational Formal and semi-formal governance models modeling foundation for CNOs Business models for Theoretical foundation for CNOs **Professional Virtual Communities** Reference models for CNOs **VO Breeding Environment** Value system and metrics for PVC Organization Framework Models interoperability basis CNO set-up and management guidelines Soft modeling foundation **VO Creation Framework** VBE reference framework Lively update of ECOLEAD for strategic research Roadmapping strategic and results roadmaps **VO Operation & Management** Reference models Dynamic VO architectures Long-term strategic roadmap for CNOs Models and Services management models PVC reference framework Model of impact creation process & methodology for results assessment **PVC Business Model** Reference architecture for collaborative infrastructures Pilot validation models and tools in front-runner CN of SMEs Industrial impacts Reference architecture Validation and for collaboration e-services **PVC Collaboration Platform** Impact creation plan and ICT collaboration mechanisms infrastructures Plug & Play Established links with impact infrastructure for collaboration **Business Model for** multipliers base Dynamic multi-level Collaboration Infrastructures Specific actions in collaboration security mechanisms with impact multipliers Plug and Play VBE management services Virtual Learning Community Collaboration Infrastructure Training & education Dynamic VO creation assistance tool European training program on CNO Theoretical Foundation Contract negotiation wizard Training workshops and for CNOs summer schools Support e-srvices CT collaboration VO performance measurement tool Distance learning materials on CNO Training program on CNOs Collaborative distributed Dissemination business process supervision tool Publications in conferences **ECOLEAD** VO management e-services Publications in journals strategic results Advanced collaboration platform for PVCs Collaborative problem solving support e-services



ECOLEAD & SOCIETY





ECOLEAD IMPACTS

5	Science					Industry	/ 1	mproved
Theoretical foundation	Recognition	New mod self-organ collabora networks	nizing tive	Sou Decision- and asse	-making	Basis f	i S Or c	performance & nvolvement of SMEs in collaborative
	as discipline New metrics an	d value			metrics systems		tools r knowledge udes regard	
New models of synergy among BE,	systems	d value			Impro		petence ma	
VO, and PVC New collaborative	New framework for collaborative			_EAD acts		ess itation of	ew technolo	networks of SMEs
problem solving methods	PVC	Increas sustain	sedable	Retter	PVCs support fro	de op	evelopment oportunities	
New concepts, principles and reference architectures for horizontal	Guidance for n	ecosys ew			ry associations		Basis for and-do-b	
infrastructures	institutions to s collaboration Better s approace	tructured	VO oper assessm	ation &	for know workers			collaborative applications
Better education modeling & formation	n on collabor	ative	Soci		Vider collab imong orga		"connective potential	



ABOUT ECOLEAD

- ECOLEAD European Collaborative Organisations LEADership Initiative
- Proposal Number: IP 506958
- Number of partners: 27
- Duration: 4 years
- Total costs: 14 Mio (10 Mio)
- Work load: 1262 person months



CONSORTIUM

- VTT Technical Research Center (Coordinator) FIN
- UNINOVA Institute for the development of new technologies P
- UvA University of Amsterdam NL
- BIBA Bremen Institute of Industrial Technology and Applied Work Scien
- UFSC Universidade Federal de Santa Catarina BR
- JSI Jozef Stefan Institute SI
- CTU Czech Technical University in Prague CZ
- ITESM Instituto Technologico y de Estudios Superiores de Monterrey MEX virtuelle-fabrik.com
- Software AG E
- France Telecom F
- Gruppo Formula (Enterprise Application Solution Providers) I TXT eSolutions (SW and system integration vendor) SCM, CRM I
- Siemens Siemens Program and System Engineering (PSE) DE
- Logica CMG IT Consultant NL
- TeS I
- **ENCIMA SCM developer DE**
- CERTICON CertiCon a.s. -SW developer CZ
- ComArch Software developer PL
- Virtuelle Fabrik association of 100 companies in CH, DE, A, FL
- **AIESEC International Student Organisation**
- ISOIN case study E
- CeBeNetwork case study DE
- Swiss Microtech case study CH
- SNS case study IE
- ORONA case study E
- Joensuu Science Park case study Fl
- EDINFORM case study I
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CONCLUSIONS

- Collaborative networked organizations is a strong socio-economic "movement"
- ECOLEAD is based on a strategic vision towards leadership in collaborative networks
- ECOLEAD relies on a multi-disciplinary consortium and effective coordination team
- ECOLEAD Info resources:
 - http://www.ecolead.org
 - http://seminars.ijs.si/ecolead