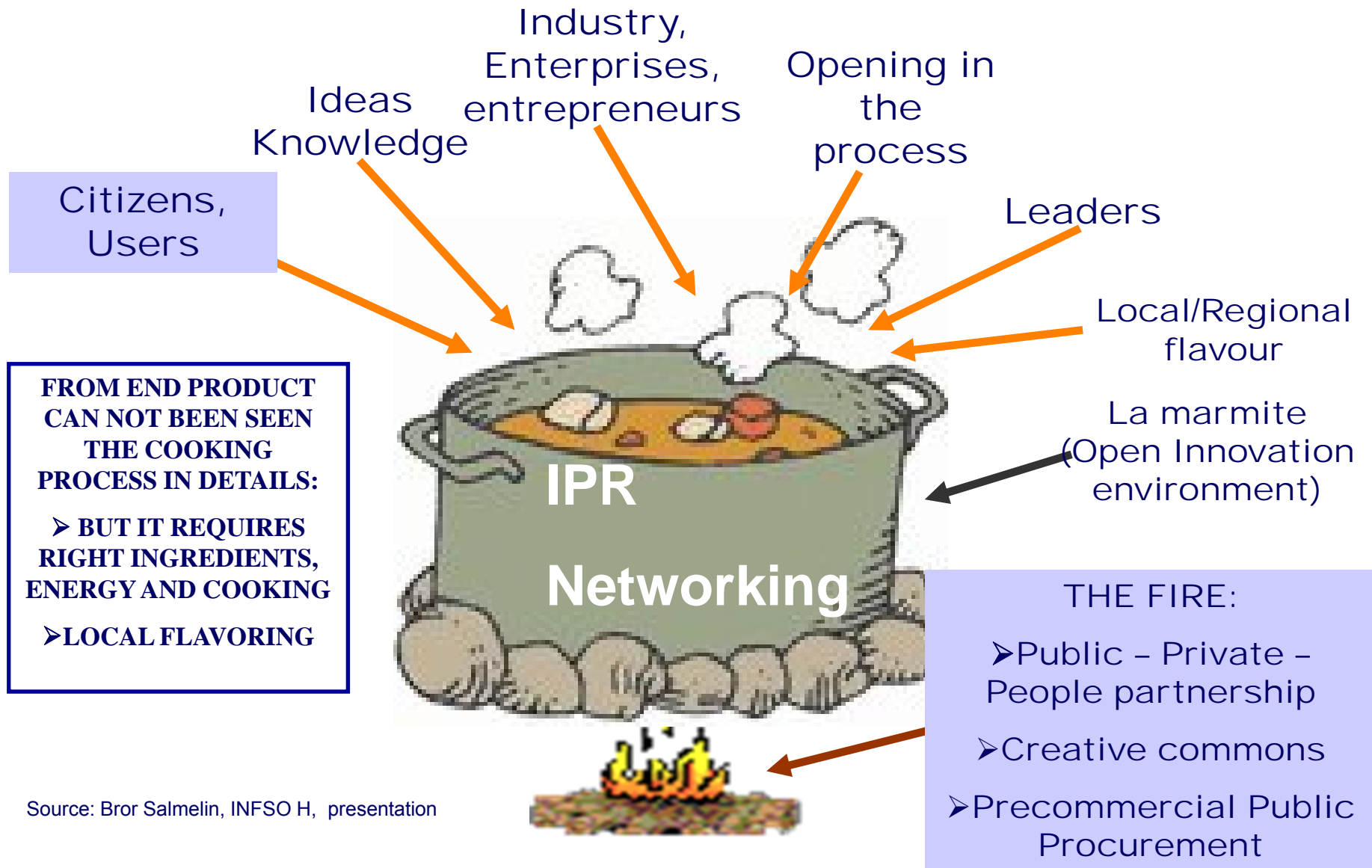


Methodologies for Engaging Users into Research & Innovation: The Living Lab way as an Open Innovation Ecosystem

Marc Pallot

User/Citizen Centric Open Innovation





User Innovation: Engaging users into the Innovation process

Lead User (von Hippel, 86)

- **User-Centric Innovations in NPD (Bilgram; Brem; Voigt, 2008)**

Emotional Design: (Norman, 2004) most of object design is felt by users through the generated emotional aspects

User Centred Design:

- **Cooperative Design: (Erlbaum,1991) involving designer and user and equal foot**
- **Participatory Design: (Schuler, Namioka (1997) inspired by Cooperative Design, is focusing on users participation**
- **Contextual Design: (Beyer and Holtzblatt, 1998) aggregates collected data in the real user environment.**
 - *above approaches are compliant with standard ISO 13407 (Human-centred design processes for interactive systems)*



User Innovation: Engaging users into the Innovation process

Experience Design: (Aarts & Marzano, 2003) is more focusing on user experience quality than on the number of functionalities.

- **User Experience Design: interaction model impacting user perception.**

Web2.0 User Content (Co-Creation)

- **Community based Design or Crowdsourcing: opening the call for solutions to communities of individuals.**
- **Mass Collaboration: (Wikipedia) a large number of users are creating content to serve the community.**
- **The Wisdom of Crowds: (Surowiecki 2004) aggregates groups information allowing to undertake better decision.**

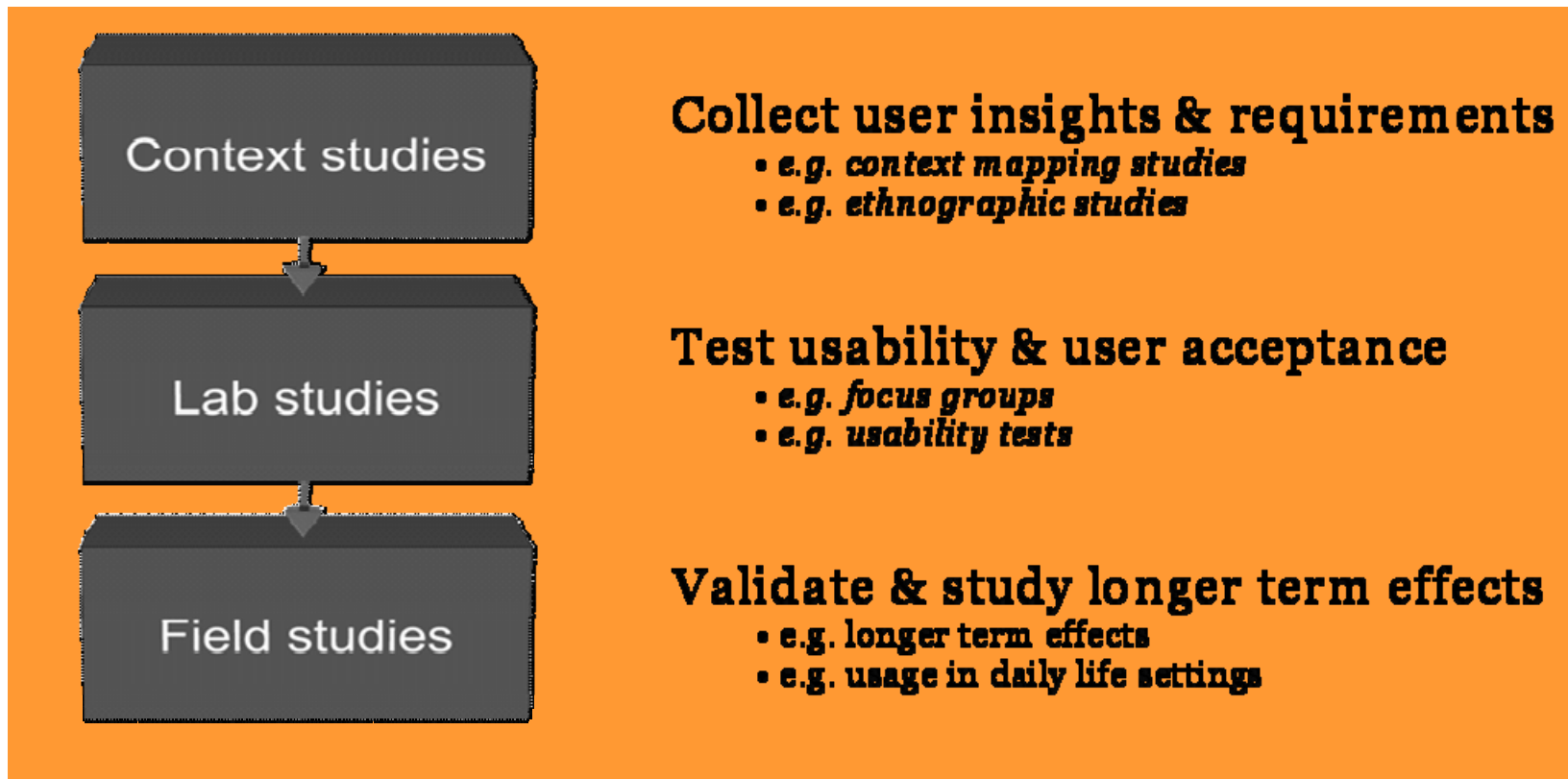


User Centred Design

- **The UCD cycle implies a continuous engagement of users through the all research cycle (Action Research).**
- **Based on 3 major steps: conceptualisation, prototyping and evaluation.**
- **For conceptualising solutions it is important to understand the context in which they are located.**
- **Use study types such as “context-mapping” and “ethnographic” for collecting users’ requirements.**
- **During the evaluation stage, two study types are conducted: “laboratory” and “field trials”.**

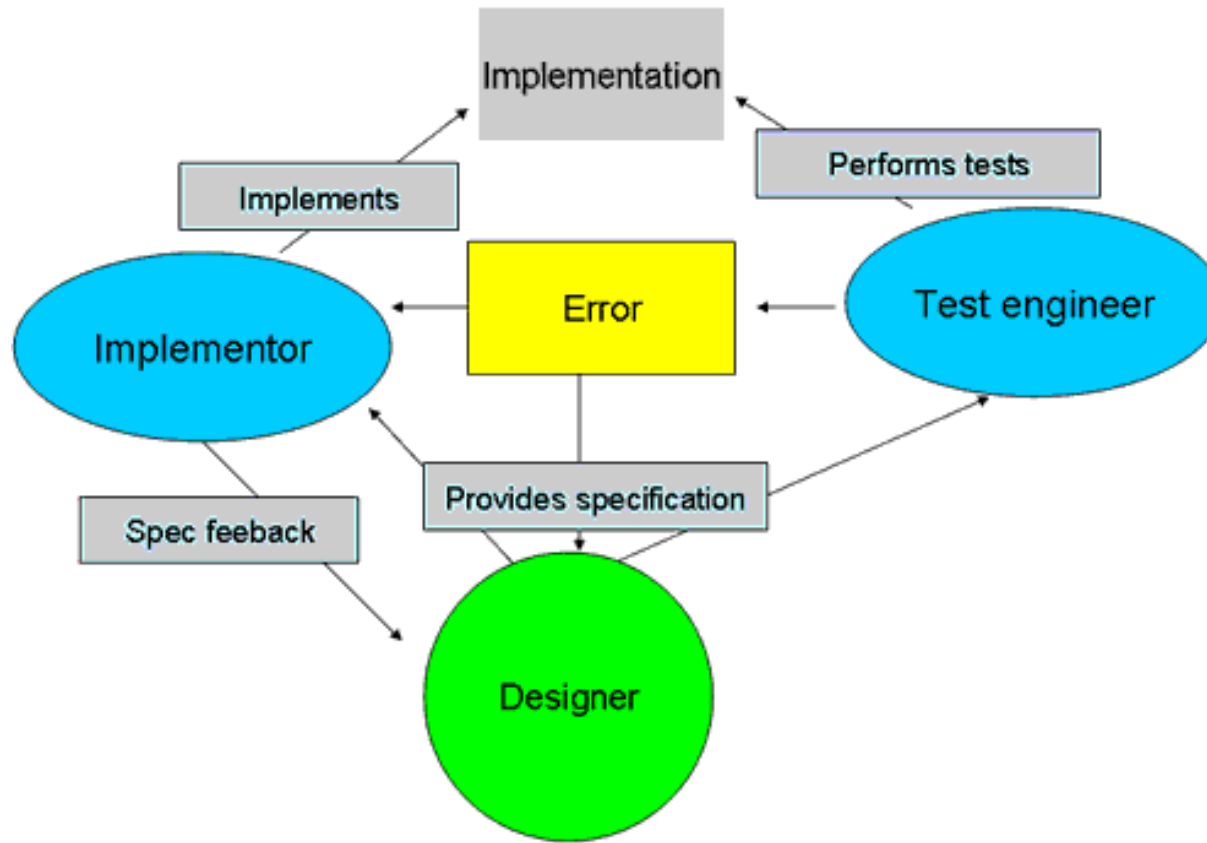


UCD Stages



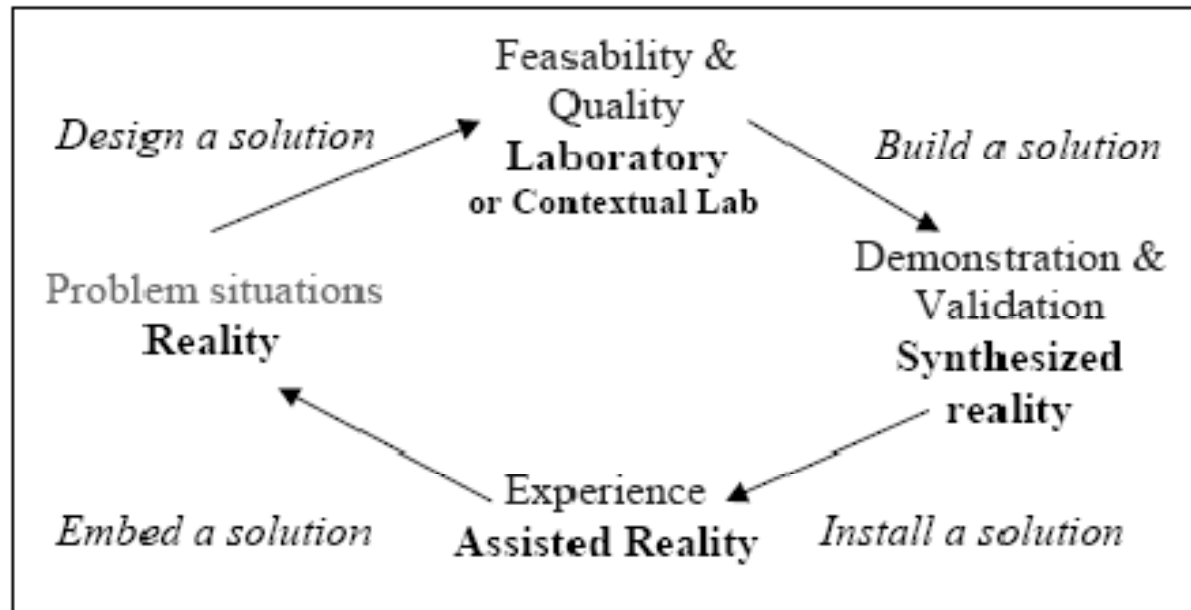
Source: INFRALLABS

Contextual Design Process



Source: Wikipedia

Experience Design



Source: ISTAG Report on EAR 2004



The Crowdsourcing Process (Web2.0, Mass Collaboration)

The Crowdsourcing Process

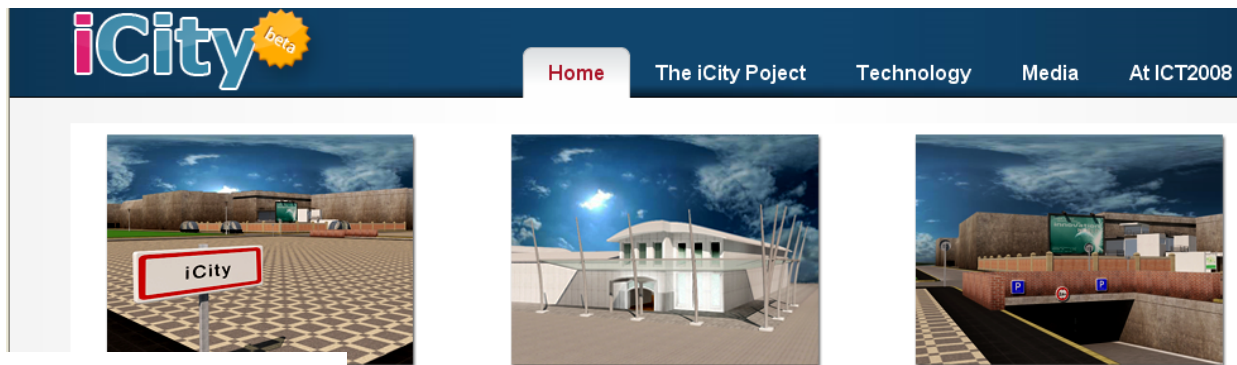
In Eight Steps



Image by David C. Graham | www.davidcgraham.com

The Wisdom of Crowds

Source: www.icity3d.com



home trade ideas portfolio history top traders help contact **sign out**

My Assets

- Cash Money: 25.0046
- Investments: 67646.0
- Total: 67671.0046

Instructions

- 1) In this screen you see the ideas included in the market you have selected!
- 2) Provide your comment to make an idea better.
- 3) Rate an idea and help us see its potential.

Actions

- Complete List
- Most Active

Trade

Idea Stocks

Idea	Add to favourites	Comments	Last Price	Traded Volume
Intelligent Solar LED Streetli		Add / View (0)	61.0	148
Wireless checkout portal		Add / View (0)	55.0	85
Point-to-point non-stop mass t		Add / View (0)	56.0	116
Mobile living furniture		Add / View (0)	45.0	90
Bed storing		Add / View (0)	44.0	80
The car park for free electric		Add / View (0)	59.0	113
The City Innovation Pavilion		Add / View (0)	69.0	260



home trade ideas portfolio history top traders help contact **sign out**

My Assets

- Cash Money: 25.0046
- Investments: 67646.0
- Total: 67671.0046

Instructions

- 1) In this screen you see all the ideas from all markets!

Actions

- Home
- View portfolio
- View history
- View top Traders
- Help
- sign out

Trade

All Ideas

Ideas: 1 - 7 out of 7 Search Idea: Market: **Innovative Concepts for the City!**

Idea	Market	Variation	Volume traded
Intelligent Solar LED Streetlighting	Innovative Concepts for the City!	↑ 0.2	148
Wireless checkout portal	Innovative Concepts for the City!	↑ 0.1	85
Point-to-point non-stop mass transit transportation	Innovative Concepts for the City!	↑ 0.1	116
Mobile living furniture	Innovative Concepts for the City!	↓ -0.1	90
Bed storing	Innovative Concepts for the City!	↓ -0.1	80
The car park for free electrical car sharing	Innovative Concepts for the City!	↑ 0.2	113
The City Innovation Pavilion	Innovative Concepts for the City!	↑ 0.4	260



The Living Lab Approach

A definition:

A Living Lab is a user-centred open innovation ecosystem integrating concurrent research and innovation processes within a business-citizens-government partnership.

Living Lab objectives are:

- **Engage all stakeholders, especially users, at the earlier stage of the process and in their live context**
- **Merge technology push and market pull elements into a diversity of views, constraints and Knowledge Sharing**
- **Explore, experiment, and evaluate new ideas and innovative concepts as well as related artefacts in real life situation**
- **Observe the potentiality of a viral adoption through a confrontation with user's value models**

Examples of User Experience Prototyping Environment

Philips Research



ShopLab



HomeLab



CareLab



PlaceLab at MIT



GerHome
at CSTB

Examples of User Experience in their Natural Environment



Electrical cars in free usage

Apply mining technologies on geo-localisation data

Tracing both individual and collective usages of electrical cars

Anticipating high demand time-slots for flexible management of available vehicles

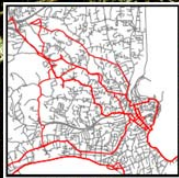


Illustration : smart electrical car in the old city and traces of individual and collective travels (GPS data displayed on a local map)



SYNDICAT MIXTE DU BASSIN DE THAU

Improving citizen participation to the democratic debate of shared water management in using online participative tools:

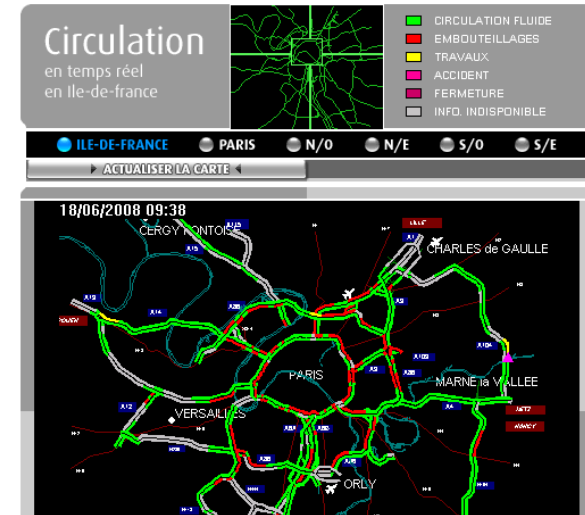
Heterogeneous participants such as public and political people, water management engineers

Involving participants in the design of online participative tools

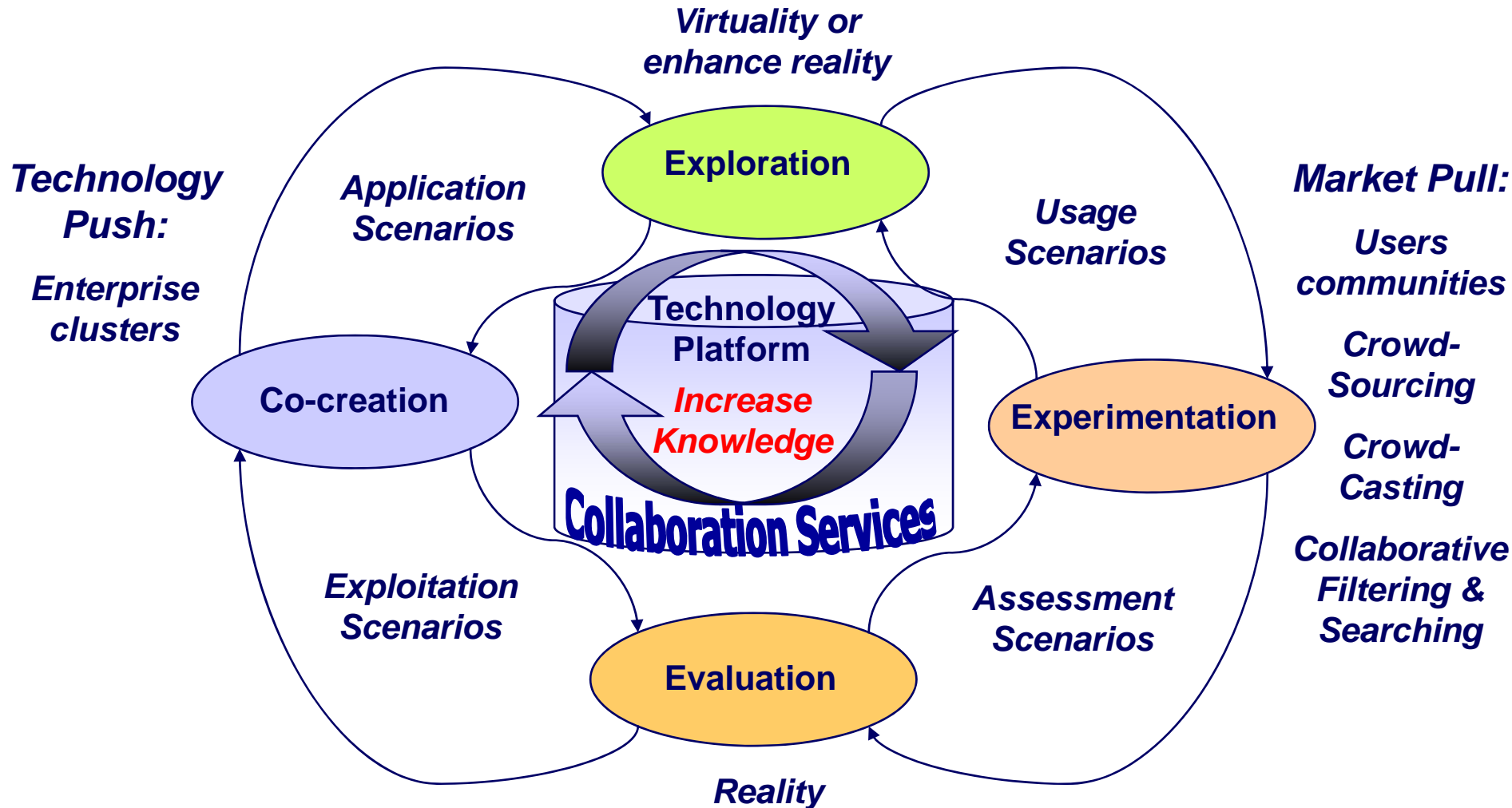
Tracking contextual usages according to real faced problematic situations

Successive experimentation at real scale

Iterative design including evaluation phases through user interviews



Living Labs & Open Innovation: How it works?





Examples of Collaboration Services

Ideas collection

Ideas categorisation

Ideas Mgmt

Ideas contest

Semantic Document Mgmt

Semantic search

Product & Service Ontology Mgmt

Semantic based visualisation

Semantic based classification

Semantic annotation

Community based 3D world

Community based authoring (i.e. Wiki)

Community based Group Blogging

Community based Shared Workspace

Community based tagging

Context based user profiling

**Context based awareness (social
translucence)**

Context based 3D design

Context based tagging



References

- von Hippel, Eric. (1986). Lead users: a source of novel product concepts. *Management Science* 32, 791–805)
- Bilgram, V.; Brem, A.; Voigt, K.-I. (2008). User-Centric Innovations in New Product Development; Systematic Identification of Lead User Harnessing Interactive and Collaborative Online-Tools, in: *International Journal of Innovation Management*, Vol. 12, No. 3, pp. 419-458.
- Beyer, H. & Holtzblatt, K. (1998). *Contextual Design: Defining Customer-Centered Systems*. San Francisco: Morgan Kaufmann. ISBN: 1-55860-411-1
- Lawrence Erlbaum. (1991). *Design At Work - Cooperative design of Computer Systems*, Greenbaum & Kyng (eds)
- Schuler, Namioka (1997). *Participatory Design*, Lawrence Erlbaum 1993 and chapter 11 in Helander's *Handbook of HCI*, Elsevier 1997
- ISO 13407:(1999), titled *Human-centred design processes for interactive systems*, is an ISO Standard providing Guidance on human-centred design activities throughout the life cycle of interactive computer-based systems.
- Aarts, Emile H. L.; Stefano Marzano (2003). *The New Everyday: Views on Ambient Intelligence*. 010 Publishers. p. 46. ISBN 9789064505027.
- ISTAG Report on Experience Application Research (EAR): “Involving Users in the Development of Ambient Intelligence”. European Commission – IST 2004
- User Experience (<http://www.uxnet.org>)