

## Furniture scenario

**Delocalisation with production  
networks to countries with cheaper  
human efforts, or skill  
competencies**

# Scenario

- Delocalisation is a fact that nowadays
  - cannot be avoided
  - suppliers and manufacturers moving their production networks
    - to countries with cheaper human efforts
    - To partners with skill competencies.
- E.g., Today there is no apparent reason for not having a Portuguese costumer ordering an Italian designed, Chinese manufactured piece of furniture in a Spanish e-marketplace or online retailer.
- E.g., Considering interior/exterior design/decoration of rooms and spaces
  - The huge number of potential combinations that can be addressed to fulfill the costumer/designer/user interest is of very large complexity
  - the number of regions that are able to manufacture, assembly, market the products and components, make this situation as combinatory non-linear and very complex.

# Challenges for the scenario

- This scenario brings globalization to a new level, however, nowadays for this to be feasible at a large scale some interoperability challenges need to be addressed:
- **Multilanguage and multimodal e-procurement**
- **Advanced user-customization**
- **Business information for product transaction and management fully integrated with the product data**
- **Integrated logistics information**
- **Optimized products development**

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- **Multilanguage and multimodal e-procurement,**
  - i.e., depending on the region the furniture information as different semantics that need to be integrated for such an international scenario to be feasible
    - semantic interoperability;

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- **Advanced user-customization**
  - i.e., more and more the costumer likes to experiment new part configurations and product combinations. However, most of the times that is not possible without having to wait more than a week for the response of the manufacturer/supplier
    - Interoperable electronic catalogues and parameterized information across the supply chain through the usage to product data standards;

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- **Business information for product transaction and management fully integrated with the product data**
  - , thus enabling seamless integration of ERP with e-commerce, supply chain management, and customer relationship management;
    - Standards harmonization (e-business + product data)

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- **Integrated logistics information**
  - to lower costs concerning the outsourcing of different product components and services.
    - Process monitoring and usage of standards

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- **Optimized products development**

- taking in consideration the sources from the different players, to better meet the users requests, with lower enterprise resources and costs.



# Standards and the scenario

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- The use of standards in the business relationships raises the confidence of sellers and buyers of the products and services, and increases performance.
- This boost of confidence means successful manufacturing networks promoting an enlargement of both the market size and growth rates.
- However, the increasing number of non-harmonized and non-interoperable standards put in the market may block or slow down growth and innovation associated with the presented scenario.

# Standards and the scenario

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- In this scenario ISO 10303-236 (AP236) standard covers part of the supply chain exchange of data among different stakeholders
  - but its implementation needs to be facilitated
  - Enterprise services for data and knowledge integration (AP236+domain ontology) are required.
- E-business, logistics and transport are still out of the scope of ISO 10303-236
  - but multiple standards exist.
- Therefore, there is the need to consider the signed Memorandum of Understanding for e-Business standards harmonization ensuring that interoperability possible.
- Also, extensions to cover cultural and language depending characteristics in enterprise business need to be integrated.

# Benefits

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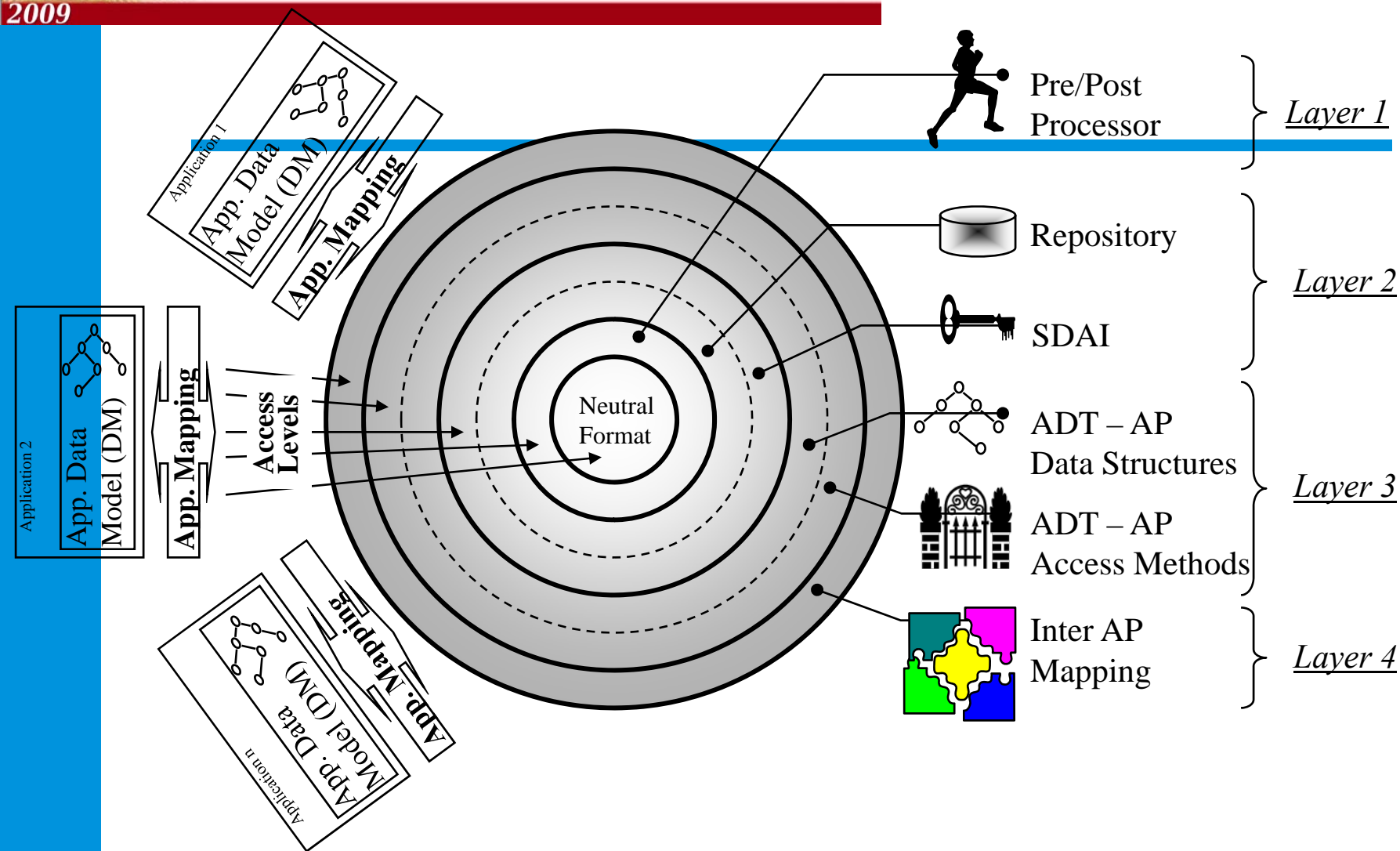
- With all these aspects covered on the daily business transactions, the SME-based furniture sector will see tremendous benefits

# Challenge

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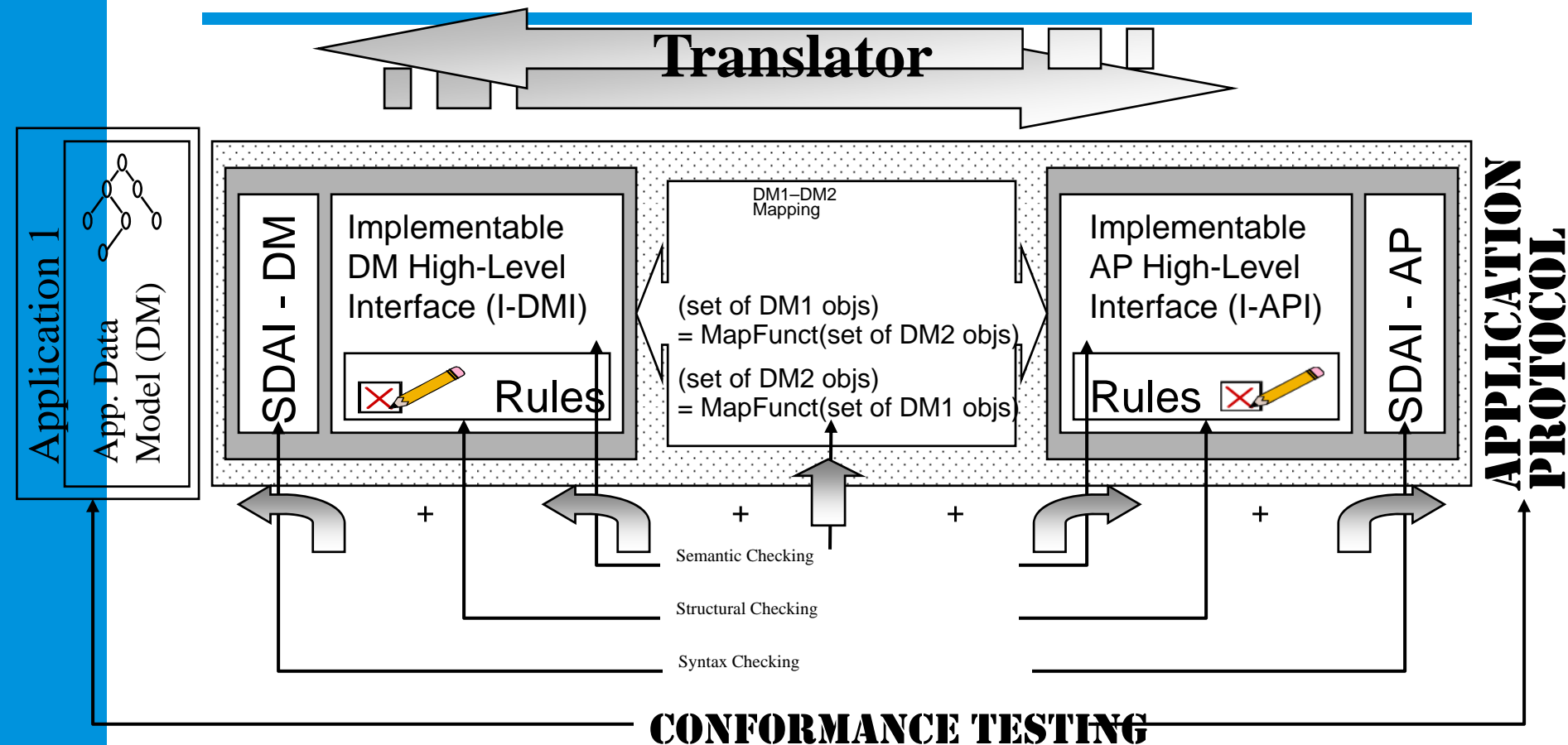
Delocalisation with production networks to countries with cheaper human efforts, or skill competencies.

So... 😊



## Layers of a Standard-based Integration Platform

# Standards Implementation



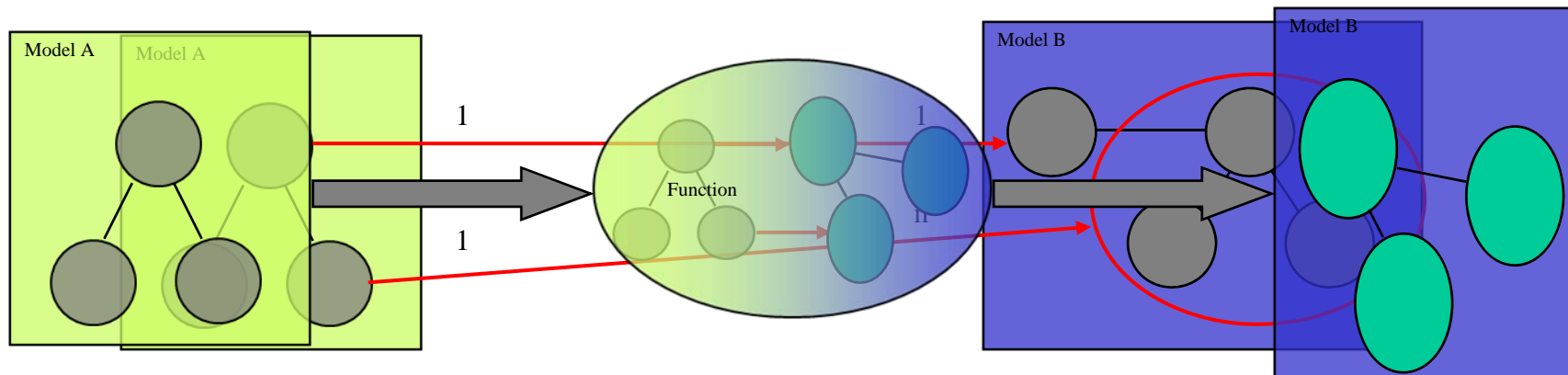
# Using... Model Morphisms

- Relationships between two or more model specifications that can be represented in different technologies and languages
- Unary and binary operations that can be applied to models

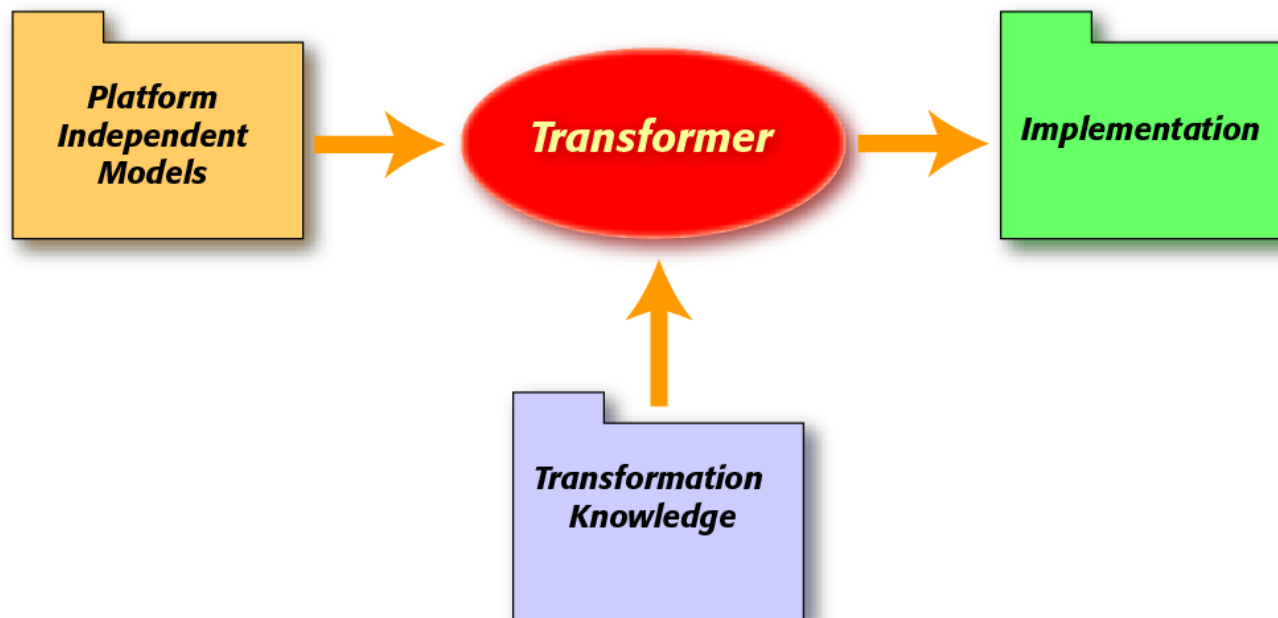
## Model Altering

### Transformations

having  $A \in MOD$ , and a function  $t: MOD \rightarrow MOD$ ,  
if  $t(A) = B$ , then  $B \in MOD$



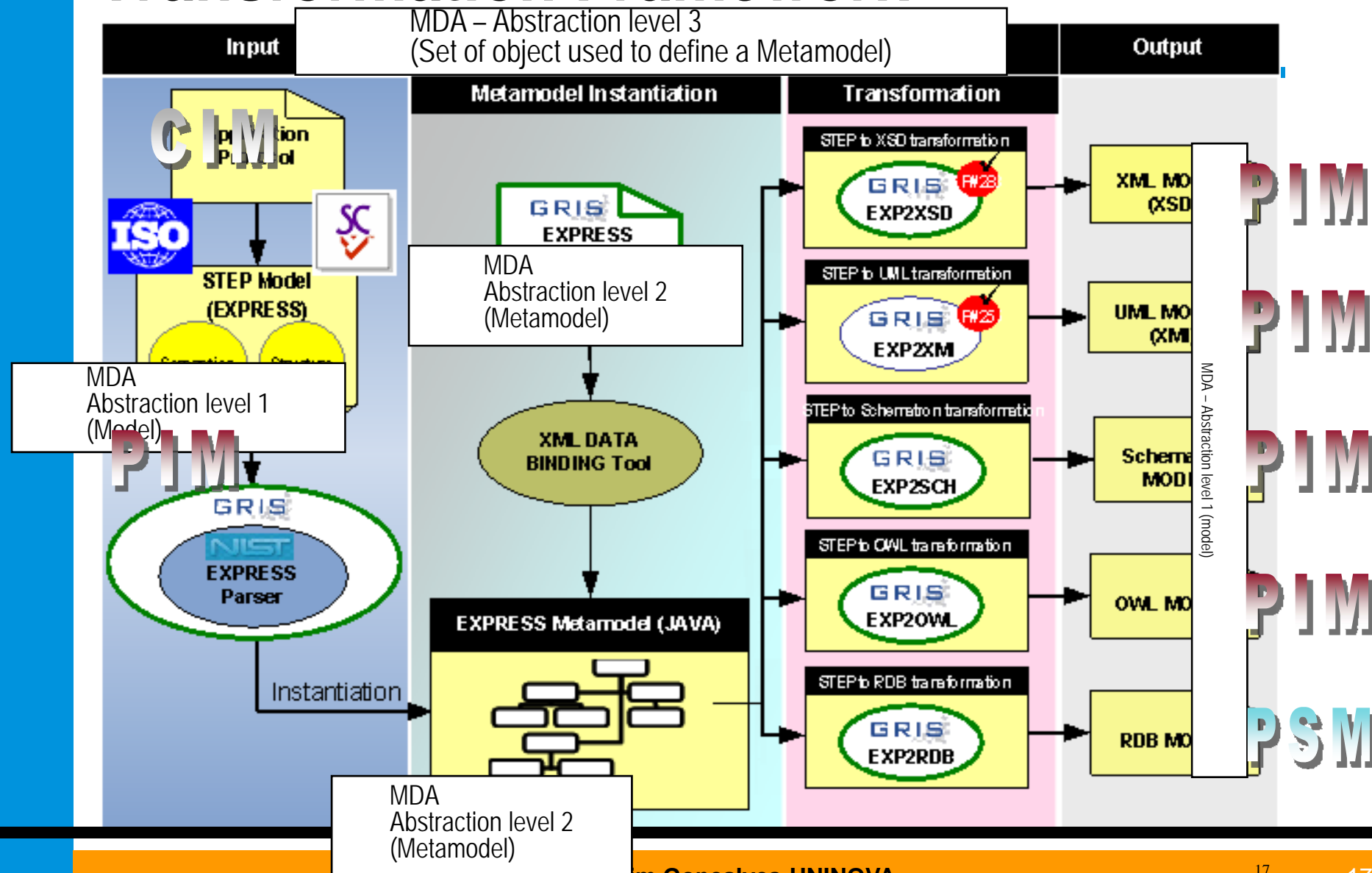
# And... MDA Methodology



- Use of platform independent models (PIMs) as specification
- Transformation into platform specific models (PSMs) using automated tools



# Transformation Framework



# Express2XML mapping

SCHEMA Activity\_arm;

USE FROM Activity\_method\_arm;

```
TYPE activity_item = EXTENSIBLE GENERIC_ENTITY SELECT;
END_TYPE;
```

```
ENTITY Activity;
  id : STRING;
  name : STRING;
  description : OPTIONAL STRING;
  chosen_method : Activity_method;
END_ENTITY;
```

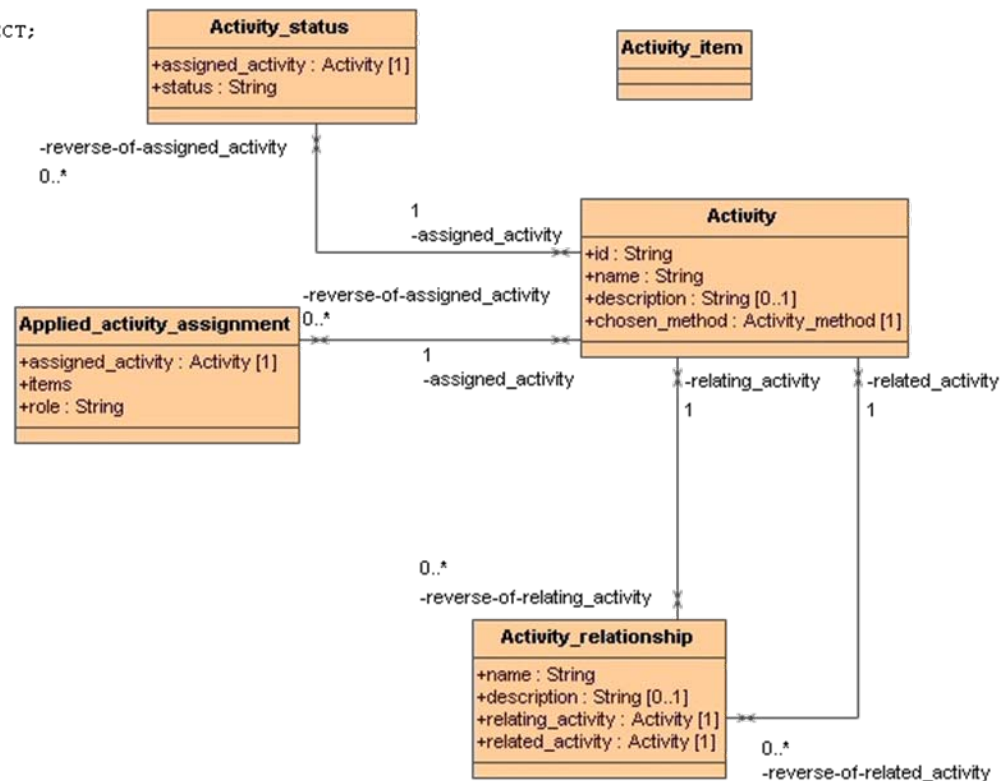
```
ENTITY Activity_relationship;
  name : STRING;
  description : OPTIONAL STRING;
  relating_activity : Activity;
  related_activity : Activity;
END_ENTITY;
```

```
ENTITY Activity_status;
  assigned_activity : Activity;
  status : STRING;
END_ENTITY;
```

```
ENTITY Applied_activity_assignment;
  assigned_activity : Activity;
  items : SET[1:?] OF activity_item;
  role : STRING;
END_ENTITY;
```

```
ENTITY Activity_method;
  name : STRING;
  description : OPTIONAL STRING;
  consequence : OPTIONAL STRING;
  purpose : STRING;
END_ENTITY;
```

END\_SCHEMA; -- Activity\_arm



# Express2Schematron

```
ENTITY Product_Record_Information;
```

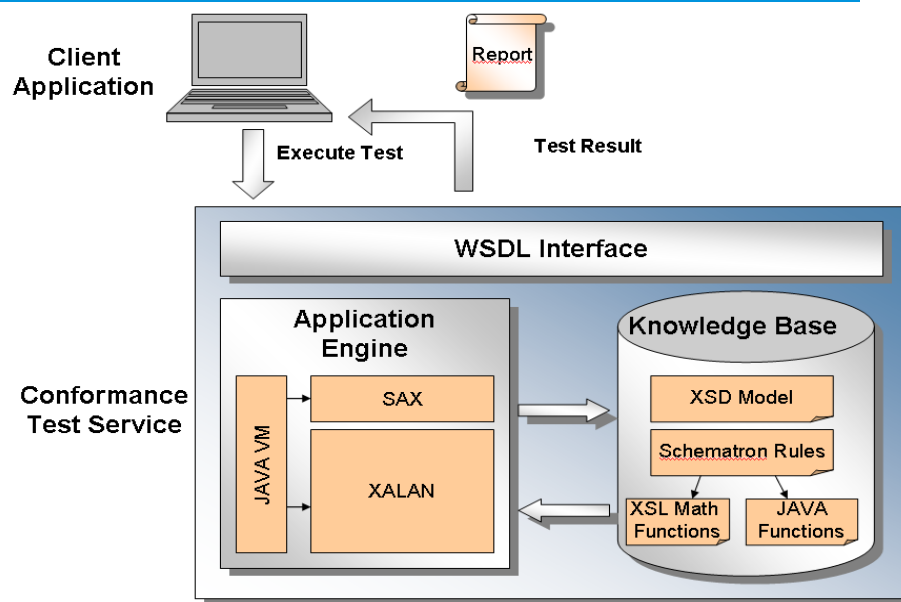
```
  RelatedTo: Product;  
  supplierProductCode : OPTIONAL  
    STRING;  
  buyerProductCode : OPTIONAL  
    STRING;  
  quantity : NUMBER;  
  requestedDeliveryDate : OPTIONAL  
    date_or_date_time_select;
```

**WHERE**

**WR1: quantity >0;**

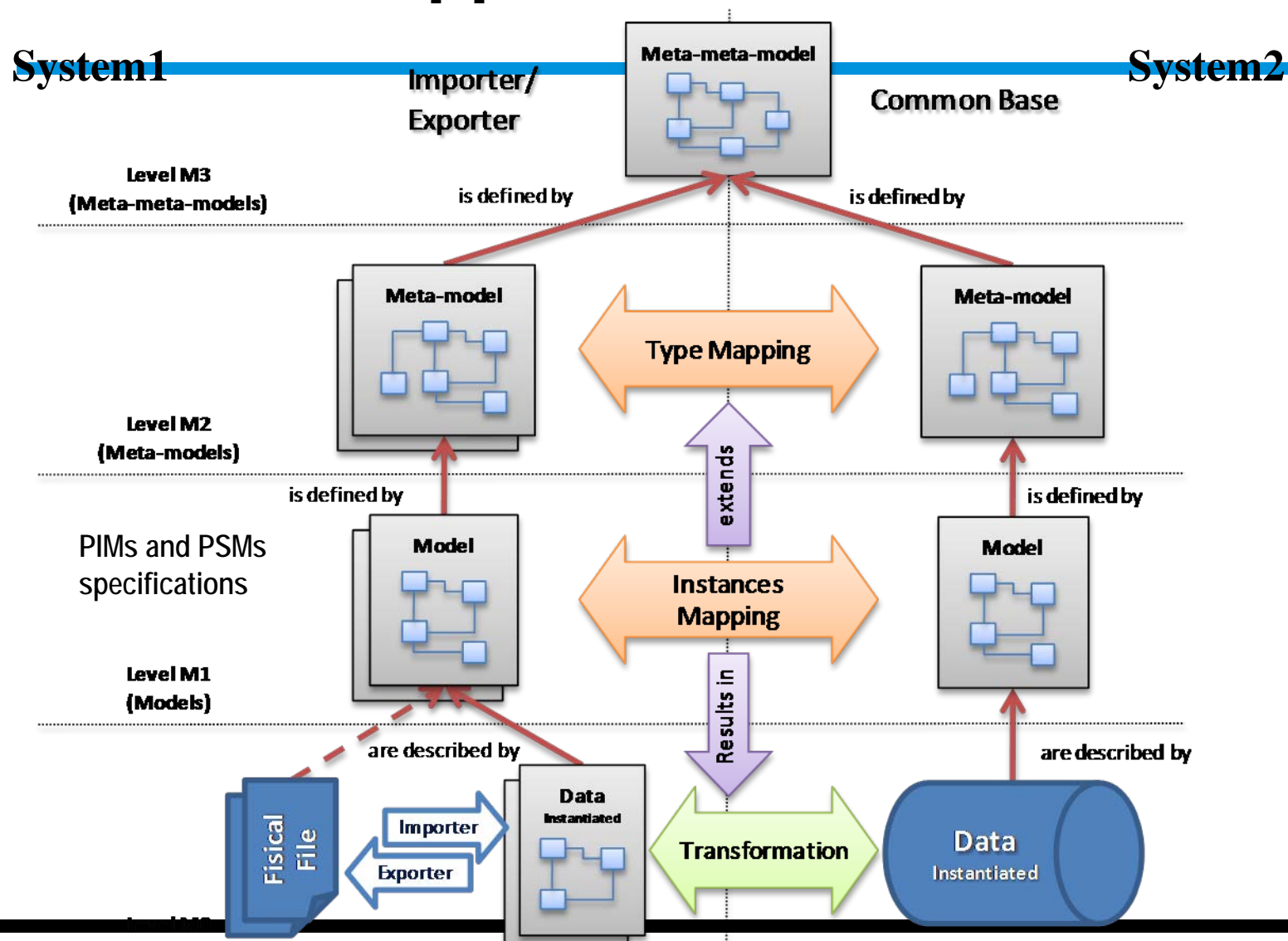
```
END_ENTITY;
```

## Conformance Testing Framework



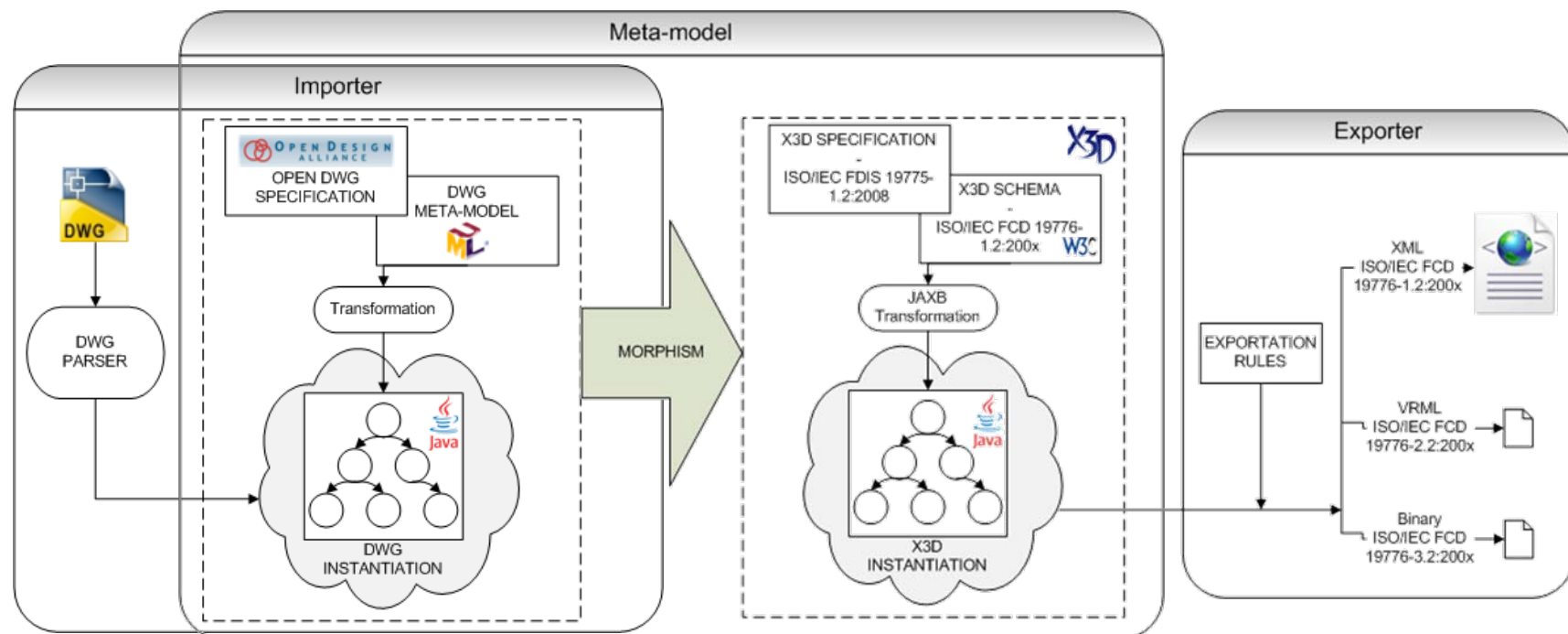
```
<pattern name= "Product_Record_Information - WHERE">  
  <rule context="quantity">  
    <assert test="current() &gt; 0 or @ref">ERROR WR1 quantity &gt; 0  
    SELF</assert>  
  </rule>  
</pattern>
```

# Model Driven Approach

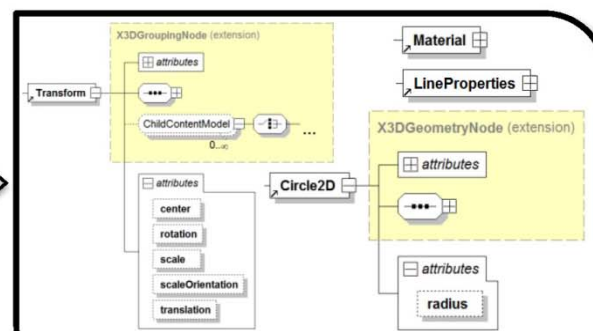
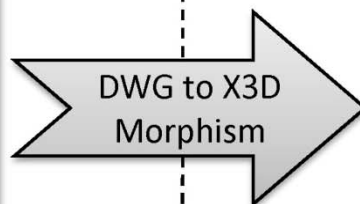
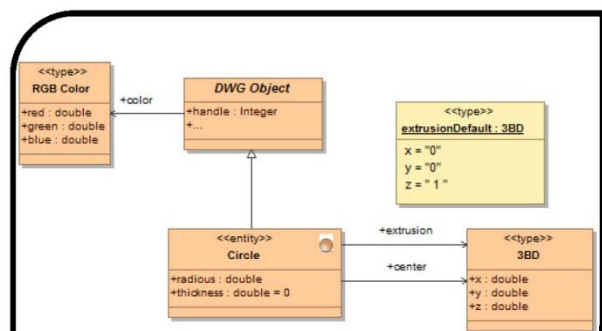
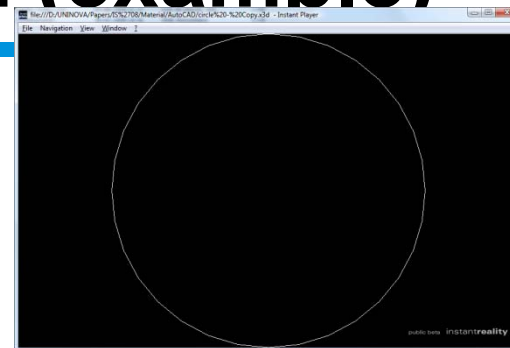
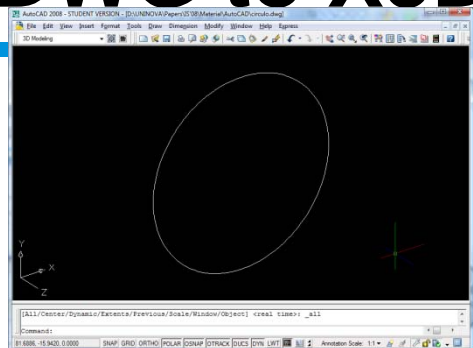




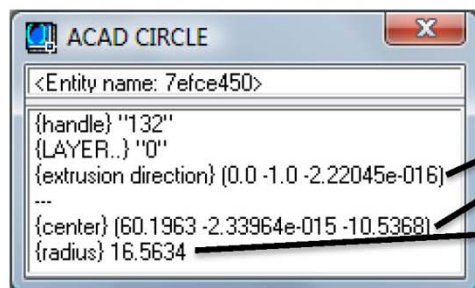
# Framework instantiation



# DWG to X3D Morphism (example)



Meta-model



```

<X3D version="3.0" profile="Full">
  <Scene>
    <Transform rotation="0 -1 0 0" translation="60.1963 0 -10.5368">
      <Shape>
        <MetadataInteger name="HANDLE" value="132"/>
        <Appearance>
          <FillProperties/>
          <LineProperties linetype="1" linewidthScaleFactor="0"/>
          <Material emissiveColor="0 0 0"/>
        </Appearance>
        <Circle2D radius="16.5634"/>
      </Shape>
    </Transform>
  </Scene>
</X3D>
    
```

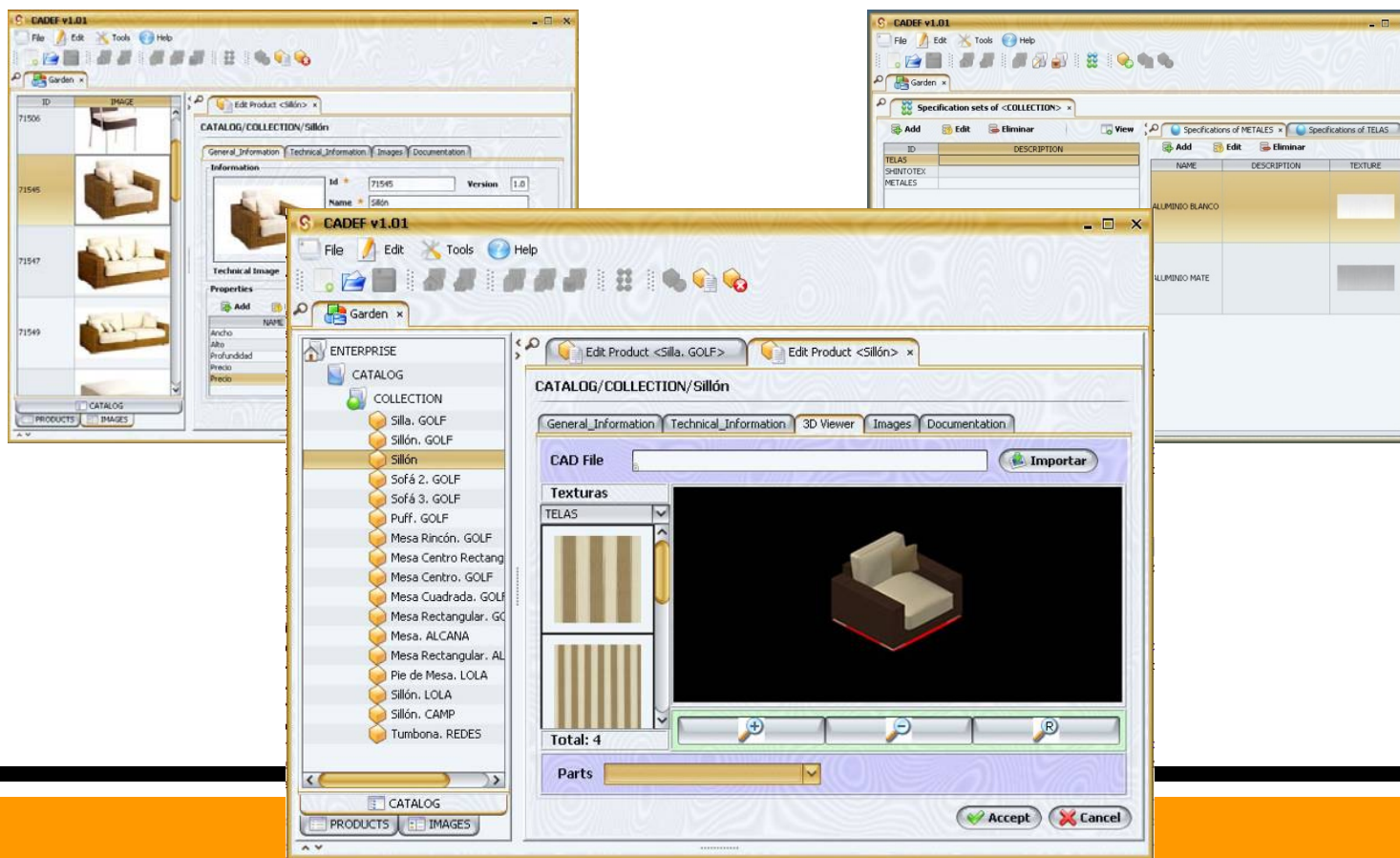


Instantiation



# Integration with industrial e-commerce tool

CADEF, a tool to build product catalogues, has been integrated with the framework to enable access to visualization data for assistance in the manufacturer catalogue construction.



## Furniture scenario

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**Thank you**