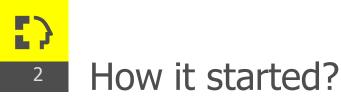


Trimo Leadership Alumni Club

New Initiative for Distributed Leadership

Sonja Klopčič, Tomaž Popit, Branka Mavretič, Dejan Škofljanc, Marko Preskar, Metka Kastrevc



- Leadership development process start in October 2007
- 50 participants from Trimo Group: Trimo, Akripol, CBS Institute, Trimo Građenje, Trimo Inženjering, Trimo VSK
- The end of the process September 2009



Trimo Leadership Alumni 3

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Tatjana Fink

"Five steps leadership development proc connects the members of our team like wireless connections. The signal's powe between us depends on our energy whi we put into the connections. United po. energy among the Trimo leaders can en Trimo to develop secure and successful future.*



Metka Kastrevc

more often with my values."

") went through the process with all the

This is big gap between needed disciplinesomething more. aareed directions."

Breda Kotai

The leaders lead people throughout the permanent chan aina world. And brina people together and search for the unique space.

ups and downs with high motivation. Al this period I had a lot of fun, I was creat courageous and had a very clear direction I felt deeply connected with my colleag from Akripol and Trimo on the relation. level. I've got a much better understand of myself, my own capacity and others. Through this I have got more self-confid and have more fun to work together wit other. I realised what is really importan my business and private life and I try to





Brane Tisu 'I learn to communicate in a way to achieve the goal, Circle of trust gave the bust to be more efficient in certain situations, when help needed, it is clear what I am here for. when issues come they are not managing my mood - it is now the opposite. I learned that n obody is jumping from email and makes me angry, it is my decision. Everything is our decision

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Nataša Šteferl Popit

possibilities."

"I learned that change can only happen

in me first. And also that every my action

has the impact on others. Change can also happen when everybody takes a conscious

decision on his/her own. Natural learn in a fi me became when I coach the others. When I speak with others, I am asking them open questions. The key here is that the coachee finds his/her own solution. My role as the coach is only to lead him into the space of



Robert Krvavica

"I am aware, where I am standing at specific moment, so that I can move in the space of possibilities. I can tell facts, without looking for who is guilty, what went wrong... when coworkersd on't file themselves in defending position, so they are involved in finding new solutions. If I want to involve people to help me find new possibilities, relationship is crucial.



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Robert Skrbinšek

instructions, explaining how something

will lead them to come to solutions by





Marta Strmec

"Development of my competencies depends only on my belief, that I can do it, that I want it and that I trust in myself. I know where my source of power and success is. I'm still in the process of learning, but I know my way back when I'm carried away."

7 started my the beginning feeling my va I was like a blo character Ser about the bas

Boštjan







"I realised that coaching is not about giving "Every module was like finding new puzzle on my treasure map that revealed some needs to be done, but more about creating unknown potentials, strengthen my standing possibilities by asking open questions, that point or made me aware of some new box behavior. With each module Lunderstood themselves. Reed backs with pluses and deltas more the meaning of taking 100%



⁴ Trimo Leadership Alumni Club - TLAK

 The Club's operations co-create Trimo development story. Develops leadership and transfers new approaches into practice of Trimo Group.

• **PURPOSE of TLAK** is to:

1. Support leaders and potentials.

2. Develop and build a culture of integration, collaboration and distributed leadership.

3. Organize the meetings to co-create, learn from each other and share their experiences.

4. Transfer of knowledge, experience and wisdom between generations.

5. Encourage each other, help in difficult situations.

6. Support projects that influence to a power of socially responsible environment.

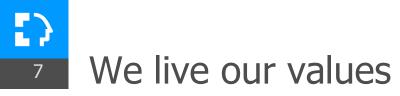
5 Trimo Leader

- Trimo Leader is lead by ethics.
- True evolutionary leader with a strong vision and strong values.
- Aware of the importance of selecting the thoughts and words to create the communication which opens the possibilities.
- Gives feedback to the colleagues and gains allies.
- Trimo leader embraces systems thinking.
- Aware of the impact on the collective consciousness.
- Seeks to act as a business knight.



TRIMO VALUES







Trimo team lives Trimo values

RESPONSIBILITY

I assume full responsibility for my work, actions, behaviour, and thoughts. I set, accept, and perform tasks responsibly, and I show this responsibility in my relationship to the environment.

- I assume personal responsibility for my personal success and the company's success.
- I am honest.
- I am proud to be part of the Trimo team and co-create sustainable development.

PARTNERSHIP

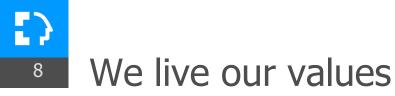
I build long-term relationships with my colleagues and business partners. My decision is to be a partner and help in every situation. This relationship provides me with energy and power. I feel trust and support and provide it.

- I act respectfully towards all colleagues, business partners, and the company.
 I share knowledge and experience with
- I share knowledge and experience with my colleagues.
- I build partnerships with colleagues and business partners.

INNOVATION

I create ideas and transform them into new products, processes, approaches, models, services, and technologies. This way I create new value for the customer. I keep my eyes open to learn and develop continuously, to ensure constant innovation.

- I think creatively and make at least one improvement a year.
- I continuously develop both professionally and personally.





PASSION

I have a profound desire. This gives me energy to push the limits of possibility. I can do more and work better for our customers and enjoy the process. When I work passionately nothing is too much for me, and I focus on the goal with determination.

- I sustain vital energy. I share positive thoughts.
- My work is my mission. I am an important link in the chain of the company success.
- I give my unique contribution to Trimo.

RELIABILITY I follow my promises through to action.

My colleagues and business partners can count on my word.

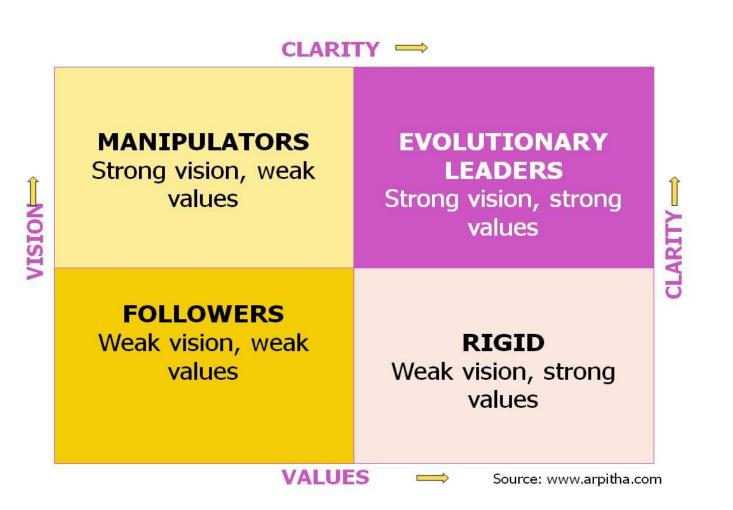
· I am reliable - my word counts.

TRUST

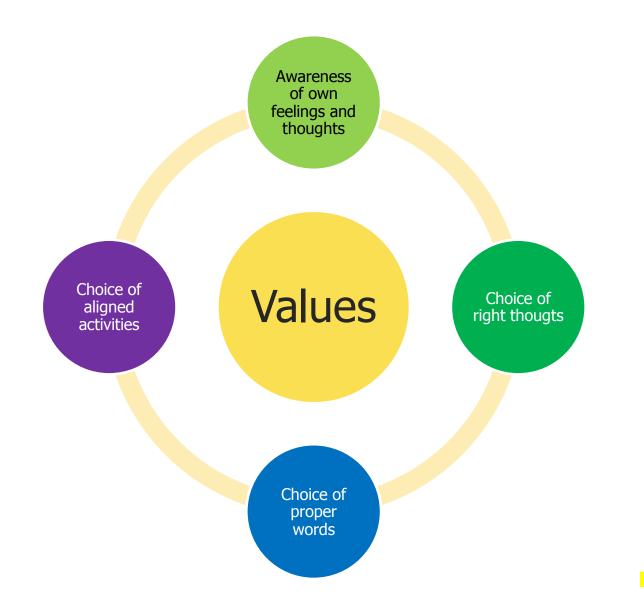
Trust starts with a positive thought that I carry inside. This way I can firstly trust myself, then my colleagues, and the success of the company, and the possibility of developments to find good solutions together. When we trust each other we are strong.

 I trust myself, my colleagues, and business partners. E) Trimo www.trimo.si

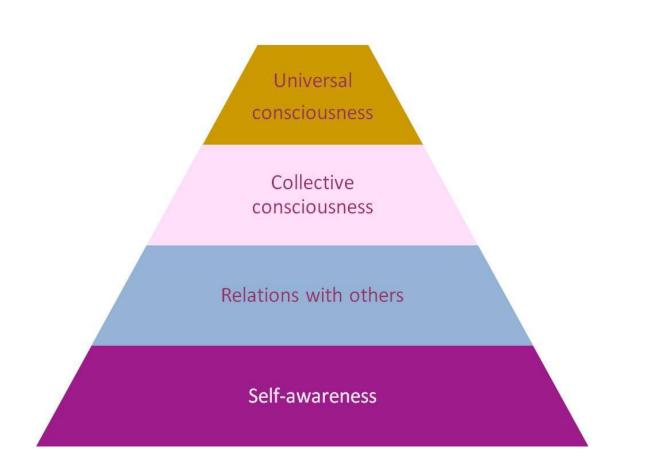




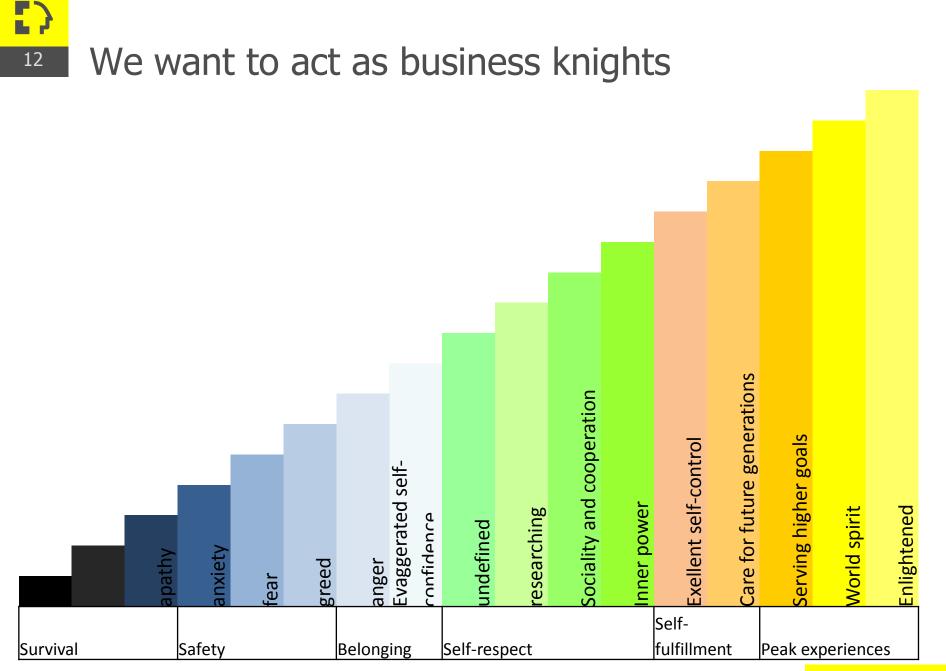
¹⁰ We select out thoughts



We are aware of the impact on collective consciousness



Source: Phil Mirvis



Source: Danah Zohar and Ian Marshall

