# Who Does What on the Web: A Large-Scale Study of Browsing Behavior

Sharad Goel <sup>1</sup> Jake M. Hofman <sup>1</sup> M. Irmak Sirer <sup>2</sup>

Microsoft Research

Northwestern University

June 5, 2012

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### Motivation

Science 17 April 1998: Vol. 280 no. 5362 pp. 390-391 DOI: 10.1126/science.280.5362.390

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POLICY

#### INFORMATION ACCESS Bridging the Racial Divide on the Internet

Donna L. Hoffman and Thomas P. Novak

+ Author Affiliations

The Internet is expected to do no less than transform society (1); its use has been increasing exponentially since 1994 (2). But are all members of our society equally likely to have access to the Internet and thus participate in the rewards of this transformation? Here we present findings both obvious and surprising from a recent survey of Internet access and discuss their implications for social science research and public policy.

# Previous work is largely survey-based and focuses and group-level differences in online access

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### Motivation

"As of January 1997, we estimate that 5.2 million African Americans and 40.8 million whites have ever used the Web, and that 1.4 million African Americans and 20.3 million whites used the Web in the past week."

-Hoffman & Novak (1998)

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## Motivation

#### Focus on activity instead of access





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#### How diverse is the Web?

# To what extent do online experiences vary across demographic groups?

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# nielsen MegaPanel

- Representative sample of 265,000 individuals in the US, paid via the Nielsen MegaPanel<sup>1</sup>
- Log of anonymized, complete browsing activity from June 2009 through May 2010 (URLs viewed, timestamps, etc.)
- Detailed individual and household demographic information (age, education, income, race, sex, etc.)

<sup>1</sup>Special thanks to Mainak Mazumdar

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#### Data

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#### Data

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-rw-r--r-- 100G Jul 17 13:00 nielsen\_megapanel.tar

 Normalize pageviews to at most three domain levels, sans www e.g. www.yahoo.com → yahoo.com, us.mg2.mail.yahoo.com/neo/launch → mail.yahoo.com

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### Data

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- Normalize pageviews to at most three domain levels, sans www e.g. www.yahoo.com → yahoo.com, us.mg2.mail.yahoo.com/neo/launch → mail.yahoo.com
- Restrict to top 100k (out of 9M+ total) most popular sites (by unique visitors)

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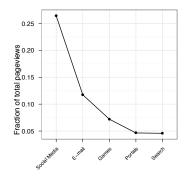
# ls -alh nielsen\_megapanel.tar -rw-r--r-- 100G Jul 17 13:00 nielsen\_megapanel.tar

- Normalize pageviews to at most three domain levels, sans www e.g. www.yahoo.com  $\rightarrow$  yahoo.com, us.mg2.mail.yahoo.com/neo/launch  $\rightarrow$  mail.yahoo.com
- Restrict to top 100k (out of 9M+ total) most popular sites (by unique visitors)
- Aggregate activity at the page category, demographic group, and individual user levels

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#### Aggregate usage patterns

How do users distribute their time across different categories?



# All groups spend the majority of their time in the top five most popular categories

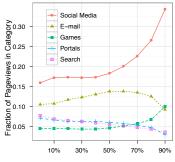
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### Aggregate usage patterns

How do users distribute their time across different categories?



User Rank by Daily Activity

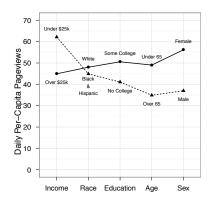
Highly active users devote nearly twice as much of their time to social media relative to typical individuals

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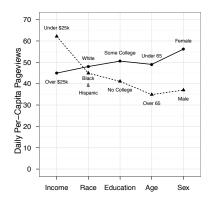
How does browsing activity vary at the group level?



Large differences exist even at the aggregate level (e.g. women on average generate 40% more pageviews than men)

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How does browsing activity vary at the group level?



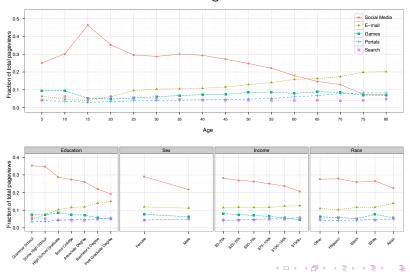
Younger and more educated individuals are both more likely to access the Web and more active once they do

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All demographic groups spend the majority of their time in the same categories

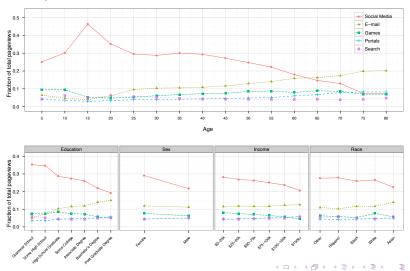


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Older, more educated, male, wealthier, and Asian Internet users spend a smaller fraction of their time on social media

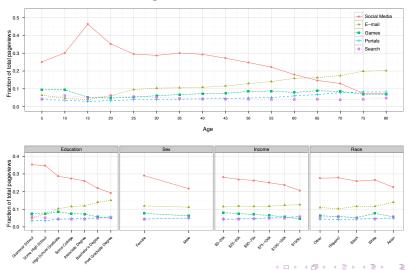


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Lower social media use by these groups is often accompanied by higher e-mail volume

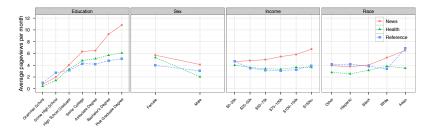


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# How does usage of news, health, and reference vary with demographics?



Post-graduates spend three times as much time on health sites than adults with only some high school education

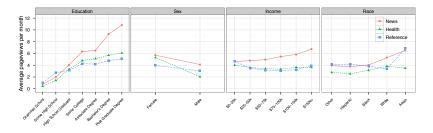
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# How does usage of news, health, and reference vary with demographics?



Asians spend more than 50% more time browsing online news than do other race groups

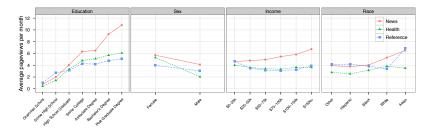
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# How does usage of news, health, and reference vary with demographics?



Even when less educated and less wealthy groups gain access to the Web, they utilize these resources relatively infrequently

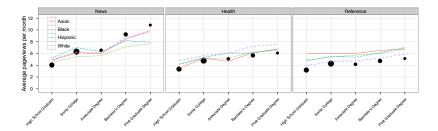
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# How does usage of news, health, and reference vary with demographics?



Controlling for other variables, effects of race largely disappear, while education continues to have large effect

$$p_i = \sum_j \alpha_j x_{ij} + \sum_j \sum_k \beta_{jk} x_{ij} x_{ik} + \sum_j \gamma_j x_{ij}^2 + \epsilon_i$$

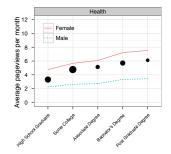
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How does usage of news, health, and reference vary with demographics?



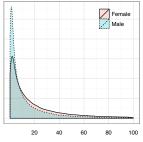
# However, women spend considerably more time on health sites compared to men

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#### How does usage of news, health, and reference vary with demographics?



Monthly pageviews on health sites

#### However, women spend considerably more time on health sites compared to men, although means can be misleading

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How well can one predict an individual's demographics from their browsing activity?

- Represent each user by the set of sites visited
- Fit linear models<sup>2</sup> to predict majority/minority for each attribute on 80% of users
- Tune model parameters using a 10% validation set
- Evaluate final performance on held-out 10% test set

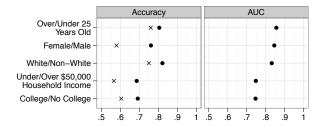
<sup>2</sup>http://bit.ly/svmperf

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#### Reasonable ( $\sim$ 70-85%) accuracy and AUC across all attributes



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#### Highly-weighted sites under the fitted models

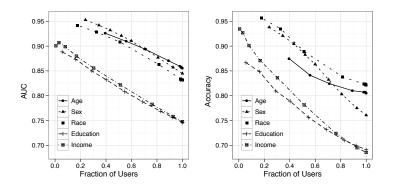
	Large positive weight	Large negative weight
Female	winster.com	sports.yahoo.com
	lancome-usa.com	espn.go.com
White	marlboro.com	mediatakeout.com
	cmt.com	bet.com
College Educated	news.yahoo.com	youtube.com
	linkedin.com	myspace.com
Over 25 Years Old	evite.com	addictinggames.com
	classmates.com	youtube.com
Household Income	eharmony.com	rownine.com
Under \$50,000	tracfone.com	matrixdirect.com



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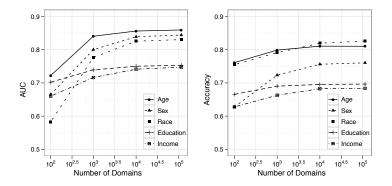
Substantially better performance when restricted to "stereotypical" users ( $\sim$ 80-90%)



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#### Similar performance even when restricted to top 1k sites

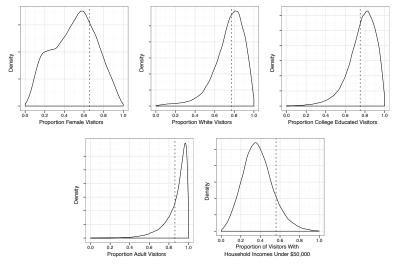


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#### Site-level skew



Many sites have skew close the overall mean, but there also popular, highly-skewed sites

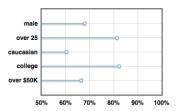
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#### Proof of concept browser demo<sup>3</sup>

From the 28 sites we found in your browser history, it appears that you're a caucasian male who is over 25 years old with a college education earning over \$50K per year.



http://bit.ly/surfpreds

<sup>3</sup>Requires Firefox 3.6 or older

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# Summary

- All demographic groups spend the majority of their time in the same categories
- Highly active users spend disproportionately more of their time on social media and less on e-mail relative to the overall population
- Access to research, news, and healthcare is strongly related to education, not as closely to ethnicity
- User demographics can be inferred from browsing activity with reasonable accuracy

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#### Thanks. Questions?



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